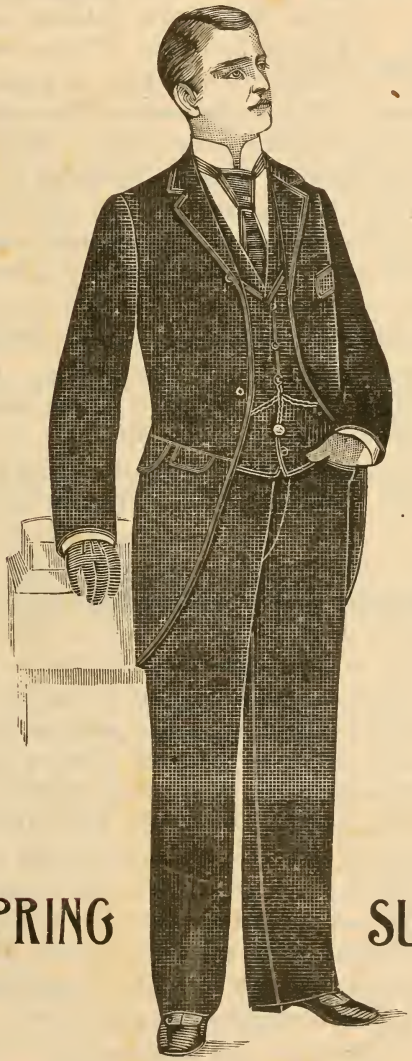
OUR ADVANCE AGENT.



SPRING SUMMER

~~~~ 1893 ~~~~

R. R. DONNELLEY & SONS CO., PRINTERS.
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SR
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TC

DEAR SIR:—

How to get your order for Spring and Summer Clothing is a question that deeply interests us at the present time. We know how hard it is for some merchants to send an order for any kind of goods without first seeing them. We are also aware of the expense that is entailed in going to see you in person. Now, in order to overcome the difficulty we want to submit a few facts. In the first place, is there any possible way for a manufacturer to sell his production of goods with less expense than by mail order? You must certainly agree with us that if you put the producer to a nominal expense, he can make his products cost less than if you insist upon his adding an unnecessary cost to the selling. Our plan is unquestionably feasible, and there is no cheaper way to reach you than by this Advance Agent.

Now for your side of it:— You may object to placing an order for what you do not see. This is not the case when you order of us. You order the goods only on the condition that they please you in every respect. With the plain facts in view, is it not reasonable to expect that we will send you goods at the very lowest market price? We do not wish to pay freight on goods that are returned to us, and if we do not ship them at prices that are the lowest, you will not keep them and we must stand that loss. You will also agree with us that we must have implicit confidence in our ready-made Clothing, or we would not make such an offer. We know that we can sell you goods for less money than you can buy them elsewhere. We know that our Clothing is made up in first-class style, and we further know if you will place a trial order with us, early, we will get your duplicates.

We wish you would look through this Advance Agent carefully, and make a selection and send to us.

We are, yours respectfully,

WORK BROS. & CO.

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http://www.archive.org/details/ouradvanceagent00work

OUR TERMS.

TERMS, APRIL 1ST, FOUR MONTHS.

Terms on bills amounting to $100.00 or more are four months' time or subject to the following discounts: 6 per cent. off if paid within ten days' time from date of invoice; 5 per cent. off if paid within thirty days; 4 per cent. off if paid within sixty days. We give no discount after sixty days have expired, and the bill is due at the expiration of the four months. Will date bill April 1st, 1893.

TERMS ON BILLS LESS THAN $100.00.

Terms on all bills of less than $100.00 are sixty days' time, with the same discounts as the four months' bill, except when the order is for ONE SUIT of a kind or for goods in our CUSTOM ORDER OR MILITARY DEPARTMENTS. In that event the terms are strictly **NET CASH.**

SPECIAL TERMS.

DATE MAY 1ST.

Will divide up the bill in four installments: One-fourth to be paid in thirty days, less 5 per cent. discount; one-fourth, sixty days, less 4 per cent. discount; one-fourth, ninety days, less 3 per cent. discount; one-fourth, 120 days, less 1 per cent., providing bill amounts to $100.00 or over. We will not allow the discount unless the payments are made promptly the day specified. In order to get the benefit of our Special Terms, merchants, when ordering, must say, "Send goods on your Special Terms."

We will not give the privilege of Special Terms OR four months' time. If you wish to take the benefit of the liberal discount, you must state on your order "SEND GOODS ON YOUR SPECIAL TERMS." If you wish to pay the whole bill June 1st, 1893, we will allow you 6 per cent. discount.

WORK BROS. & CO.

WE FIND that our Cabinet system is of great benefit to dealers who handle a general stock, or those who live in a dusty country. Each suit is put up in a heavy paper box that fits into the Cabinet. These boxes are all the same size and will go in either a 16 or 24-suit Cabinet. If a dealer will buy four, or six, or twelve suits of a kind and mark each size on the box and place one in the Cabinet, putting the others on his shelves, or on top of the Cabinet, he will find it a very convenient way to show, and keep clothing in first-class order.

If a merchant buys $200.00 worth of Clothing we will send a 16-suit Cabinet; if he buys $400.00 worth or over, we will send a 24-suit Cabinet, and also send some of our advertising matter if so requested. Dealers in merchandise who have never handled ready-made Clothing will find that if they will send us an order for one of our Sample Orders, or make a selection from the price lists in this Advance Agent, they will do a nice Clothing business upon a very small investment. These Cabinets are an ornament to any one's store.

WORK BROS. & CO.,

Market and Van Buren Sts., Chicago.

NOTE.—The 16-Suit Cabinets are 32 inches high, 24 inches deep and 25 inches wide. The 24-Suit Cabinets are 42 inches high, 27 inches deep and 25 inches wide. These handsome Mahogany-Finished Cabinets will be an ornament to any merchant's store.

CLOTHING CABINET

Size 32 inches high, 24 inches deep, 25 inches wide; each made to hold Sixteen Suits of Clothes, each suit in a separate paper box. This handsome Mahogany-Finished Cabinet will be an ornament to any store.

GIVEN AWAY

When the Merchant Buys one of our Cabinet Orders.

THE GRANDEST SAMPLE ORDER

EVER SELECTED BY US.

An Assortment of Ready-Made Clothing that any Dealer should be able to handle.

THE CHOICEST GOODS IN OUR STOCK.

SAMPLE ORDER No. 95,

Amounting to $1157.00.

With this Order we will send a 24-Suit Cabinet and One Hundred and fifty 32-page Illustrated Catalogues, written especially for your business.

The following carefully selected order is picked from the choicest garments in our Spring and Summer stock. These goods we are now making up and will have them ready to ship by January 1st to 10th. Will date the bill as per terms on page 3. This assortment is gotten up especially for the early buyers, the dealers who are on the lookout for bargains. Our intention is to give such good values as to make it an inducement for the buyer to send us duplicate orders, and an incentive for the merchant to come and see us when in the city attending the World's Fair. Every item is a big drive, not one poor style in the lot. 'Tis an assortment that any dealer can sell at a profit of at least fifty per cent. This order can be changed to suit the buyer. If there is not enough of any one kind, change it to suit yourself. If too many, cut it down. In order to get the 24 Suit Cabinet, the order must amount to at least $400.00. To the dealer who is timid about buying we can send single suits, or a sample of cloth, but we can assure all Clothing dealers that 'tis impossible to tell the value of Clothing by looking at a sample of the cloth. We will send these goods on ten day's approval, if not satisfactory they can be returned at our expense. We manufacture every item listed in this Advance Agent. One-half of this order will make a good stock and a first-class assortment. If you can not use all, order just the amount you can use.

Quantity.	Price.	Exten.
6 Men's Black Corkscrew Worsted Sack Suits. Stitched edges and extra well made, linings to match. This is undoubtedly the best Corkscrew suit in the market for the money, and will prove a great seller	$4 50	$27 00
6 Men's Scotch Cassimere Sack Suits. Black and white mixture. Stitched edges, black Italian linings, and hard buttons. This is nobby and stylish and a suit that will wear extra well	5 50	33 00

SAMPLE ORDER No. 95—Continued.

Quantity.	Price.	Exten.
6 Men's Brown All-Wool Victory Cassimere Sack Suits. We make these goods extra well, and do not put them in as a leader as other houses do. We defy anyone to produce a better made suit for the money	$5 50	$33 00
6 Men's Sack Suits of Neat Figured, Dark Colored Cassimere. Black ground work with a little white and blue thread, which looks like a silk mixture. This is an extra nobby, stylish and handsome suit of clothes, made with stitched edges, and like every other suit in this order, is cut from our custom patterns	6 50	39 00
6 Men's All-Wool Hinsdale Cassimere Sack Suits. Blue and brown mixture, diagonal weave, stitched edges, linings to match, and it is the best all-wool Cassimere Sack Suit in the market for the money	7 00	42 00
6 Men's Blue All-Wool Flannel Sack Suits. This suit can be used for business, dress, or Grand Army purposes. Two sets of buttons, one of blue bone and the other brass G. A. R. buttons	7 50	45 00
6 Men's All-Wool Black and Gray Pin Checked Cassimere Sack Suits. Makes a very stylish garment, same material that a merchant tailor would put into a $20.00 suit. Can not be beaten	7 75	46 50
6 Men's Black Corkscrew Worsted Sack Suits. This is well made in every particular, extra well trimmed, stitched edges, hard buttons and like the rest of our goods, cut over our custom patterns. This suit would be cheap at $9.00. Our price	8 50	51 00
6 Men's All-Wool Scotch Cheviot Sack Suits. Colors are blue and brown, made with stitched edges, extra well gotten up. The cheapest suit any one can buy for business or dress wear	8 50	51 00
6 Men's All-Wool Black Cheviot Sack Suits. For neatness there is no better suit made, and they always give satisfaction. This suit would be extra cheap at $9.50. Our price	8 75	52 50
6 Men's Fancy Striped Worsted Sack Suits. This is a brand new thing in Worsteds, and will wear better than a Cassimere. It is cleaner, brighter and more stylish than black or solid colored goods. Can not be beaten	9 00	54 00

SAMPLE ORDER No. 95—Continued.

Quantity.		Price.	Exten.
6	Men's Blue-Black Diagonal Worsted Sack Suits. This is on the Clay Worsted order, only a deeper or heavier wale. The linings used in these suits are equal in quality to those put in an ordinary $11.00 suit	$9 50	$57 00
6	Men's Fancy Worsted Sack Suits. Colors are black and blue check, with a little gold mixture, which gives it a pleasing effect. A splendid suit for business or dress wear	10 00	60 00
6	Men's Double and Twisted Harris Cassimere Sack Suits. Colors are mixtures of gray and black on the pepper and salt order. A very choice and desirable pattern and a grand seller	10 00	60 00
6	Men's Black Clay Worsted Sack Suits. This can be used for any purpose, dress or business. For wear it has no equal and for neatness it cannot be excelled. Stitched edges and trimmings to match	11 00	66 00
4	Men's Fancy Worsted Sack Suits. The colors are black with a silk thread or mixture which forms a check. No merchant can make a mistake by buying suits of this nature, and as for style, it is the latest	11 00	44 00
4	Men's Blue Imported Clay Worsted Sack Suits. Stitched edges and finely made. This is one of our Standard Worsteds, and we defy any manufacturer to produce a better one for the same money	12 00	48 00
4	Men's Gray Imported Diagonal Worsted Sack Suits. Any man that wears a black suit can not do better in changing than to buy this shade of cloth. It is the nobbiest and dressiest suit of clothes that anyone can put on. First, it does not show the dust, second, it does not spot easily, and third, goods cannot be produced that give better satisfaction than these suits will do	13 00	52 00
2	Men's Black Imported Diagonal Worsted Sack Suits. This shows the diagonal about like a Clay Worsted, only there is a little fancy weave in it, which is entirely new and makes the nobbiest and dressiest suit anyone can buy	14 00	28 00

SAMPLE ORDER No. 95—Continued.

Quantity.	Price.	Exten.
2 Men's Fancy Imported Worsted Sack Suits. The colors are blue and black. These are undoubtedly our finest suits ever manufactured in ready-made clothing; merchants can sell these for custom made suits, as they are made, trimmed and gotten up as good as any custom suit at $25.00. Very choice in every respect	$15 00	$30 00
2 Men's Black Imported Martin Diagonal Worsted Sack Suits. Stitched edges, extra well made, suitable for business or dress wear	15 00	30 00
4 Boys' Brown Home Spun and Twist Cassimere Sack Suits. The suits are extra well made, and the cheapest, neatest suits for boys' wear in our stock	4 75	19 00
4 Boys' Fancy Mixed All-Wool Cassimere Sack Suits. These suits are made for wear and durability and no manufacturer in the world can put up better suits than these for wear and style. Well trimmed	5 50	22 00
4 Boys' Blue Fancy Diagonal Worsted Sack Suits. These are very choice and cheap. Linings used are of the very best quality for such suits. Any boy or youth can wear these for dress, sizes running from 11 to 18 years old	7 50	30 00
4 Child's Fancy Cassimere Suits. This is on the Scotch Cheviot order, and will give good satisfaction. As to wear, it is the best. Suits are made up stylish with patch pockets, extra well trimmed and are grand sellers	2 50	10 00
4 Child's All-Wool Cassimere Suits. Medium light in color and weight. A gray and brown mixture, splendid wearing goods	3 00	12 00
4 Child's Fancy Worsted Suits. Colors are black and blue with a red mixture, making a very neat and stylish pattern, that anyone will buy the second time if tried. Cheapest and best suit for the money in the market	3 50	14 00
4 Child's Brown Mixed Melton Suits. We find these suits are always in demand and a greater seller and better wearer than any cloth ever manufactured in children's clothing	4 25	17 00

SAMPLE ORDER No. 95—Continued.

Quantity.	Price.	Exten.
6 Pairs Men's Dark Colored Striped Worsted Pants, dark blue ground work, with a black and yellow mixture that forms a stripe about a quarter of an inch wide. This is a choice style	$3 00	$18 00
6 Pairs Men's Dark Gray and Black Bedford Cord Pants. This is one of the choicest trousers in our stock. They are stylish, nobby and big sellers	4 00	24 00
6 Pairs Men's Dark, Small Neat Striped Worsted Pants. The colors are black and light blue. This makes a nobby pair of trousers	3 25	19 50
6 Pairs Men's Black Worsted Pants. The stripe is the same color, but more on the fancy order. Are choice sellers	3 75	22 50
Total		**$1157 00**

Any or all of this order can be returned within ten days after receipt of same if not satisfactory in every respect.

Remember, every article we quote is adapted to your section of the country.

If you wish to cut down the order, or leave out any items, run your pen or pencil through those you do not want.

Remember, in order to get the 24-suit Cabinet and Advertising Catalogues, you must order at least four hundred dollars' ($400.00) worth of goods.

If you want anything that is not included in this Sample Cabinet Order, make out your list and we will send the goods on approval.

Remember, these goods are not ready for shipment now, and will not be until January 15th to February 1st, 1893. This lot is gotten up purposely for close, early buyers,—the live, wide-awake merchants who are trying to make every dollar count.

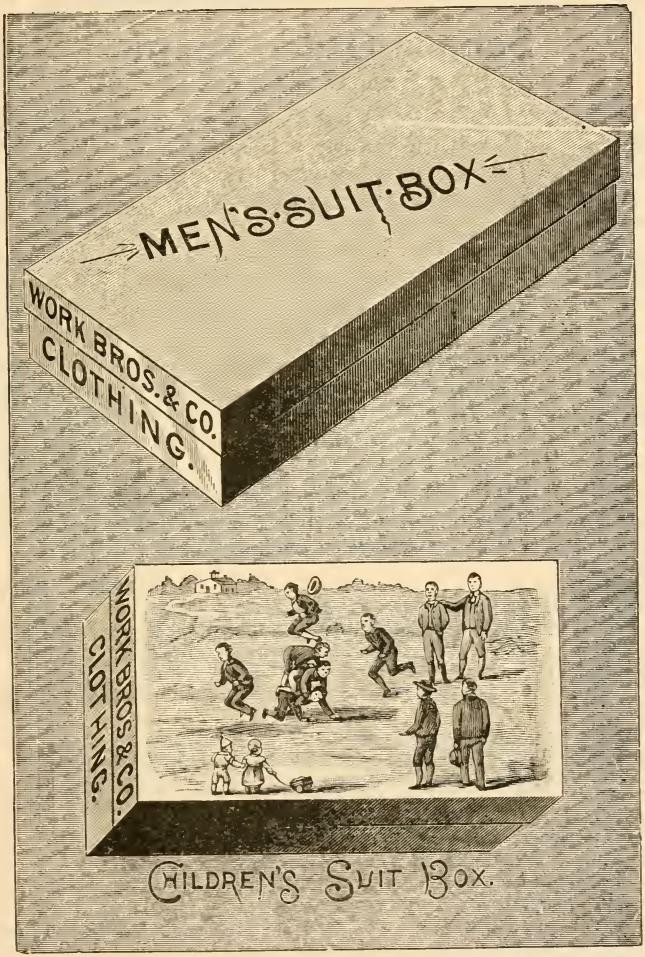
Now, do not say that we are too early, for we are not, for the shrewd buyer. It only takes a little nerve to make up your mind to place your order in time to have the first choice.

Out of the line of specialties we have in our Advance Agent there is not one poor seller. We will guarantee this, and if you will send us an order you will make money.

We ship every dollar's worth of goods we manufacture on ten days' approval. How many other Clothing manufacturers will do this? Mighty few have enough confidence in their Clothing to do it. 'Tis no experiment with us; we know it pays to buy in this way. The goods are so cheap, styles so handsome and make and fit so complete, that you, nor no other merchant can afford to send the goods back.

WORK BROS. & CO.

OUR SUIT BOXES



Cut Showing the Style of Paper Boxes that go into our Cabinet.

EACH SUIT

IS PUT UP IN ONE OF THESE BOXES.

Early Buyers!
Bargain Hunters!

DEALERS WHO WANT GOODS THAT WILL SELL AT SIGHT SHOULD NOT PASS BY THIS

Sample Order No. 96,

AMOUNTING TO $577.75.

This Sample Order is almost a complete duplicate of No. 95, every item a bargain. This lot will suit your trade to a "T." Sizes are adapted to your section of the country. A 24-Suit Cabinet and 150 advertising catalogues will be sent with this assortment.

There is not one poor selling suit in the lot. This Advance Agent is sent out for the purpose of catching the close buyer, —the early one who knows that goods bought the first of the season always give the best satisfaction.

Anyone handling Ready-Made Clothing will find this a choice assortment. Dealers who never bought any Ready-Made Clothing will find this Sample Order an excellent one to open up with; it will give the dealer a good start. If you want to change this or any other Sample Order in our Advance Agent, do so. We ship all goods ordered of us from this Advance Agent on ten days' approval, and if not satisfactory in every respect, return to us any time within ten days after receipt of same.

Quantity.	Price.	Exten.
3 Men's Black Corkscrew Worsted Sack Suits. Stitched edges and extra well made linings to match. This is undoubtedly the best Corkscrew suit in the market for the money, and will prove a great seller	$ 4 50	$13 50
3 Men's Scotch Cassimere Sack Suits. Black and white mixture. Stitched edges, black Italian linings, and hard buttons. This is nobby, stylish and a suit that will wear extra well	5 50	16 50
3 Men's Brown All Wool Victory Cassimere Sack Suits. We make these goods extra well, and do not put them in as a leader, as other houses do. We defy any one to produce a better made suit for the money	5 50	16 50
3 Men's Sack Suits, of neat figured, dark colored Cassimere. Black ground work with a little white and blue thread which looks looks like a silk mixture. This is an extra nobby, stylish and handsome suit of clothes, made with stitched edges, and like every other suit in this order, is cut from our custom patterns	6 50	19 50

SAMPLE ORDER No. 96—Continued.

Quantity,	Price.	Exten.
3 Men's All Wool Hinsdale Cassimere Sack Suits. Blue and brown mixture, diagonal weave, stitched edges, linings to match, and it is the best all wool Cassimere suit in the market for the money	$7 00	$21 00
3 Men's Blue All Wool Flannel Sack Suits. This suit can be used for business, dress or Grand Army purposes. Two sets of buttons, one of blue bone and the other brass G. A. R. buttons	7 50	22 50
3 Men's All Wool Black and Gray Pin Checked Cassimere Sack Suits. Makes a very stylish arment, same material that a merchant tailor ould put into a $20.00 suit. Can not be eaten	7 75	23 25
3 Men's Black Corkscrew Worsted Sack Suits. This is well made in every particular, extra well trimmed, stitched edges, hard buttons and like the rest of our goods, cut over custom patterns. This suit would be cheap at $9.00 Our price	8 50	25 50
3 Men's All Wool Scotch Cheviot Sack Suits. Colors are black and blue, made with stitched edges, extra well gotten up. The cheapest suit any one can buy for business or dress wear	8 50	25 50
3 Men's All Wool Black Cheviot Sack Suits. For neatness there is no better suit made, and they always give satisfaction. This suit would be extra cheap at $9.50. Our price	8 50	25 50
3 Men's Fancy Striped Worsted Sack Suits. This is a brand new thing in Worsteds, and will wear better than a Cassimere. It is cleaner, brighter and more stylish than black or solid colored goods. Can not be beaten	9 00	27 00
3 Men's Blue Diagonal Worsted Sack Suits. This is on the Clay Worsted order, only a deeper, heavier wale. The linings used in these suits are equal in quality to those put in an ordinary $11.00 suit	9 50	28 50
3 Men's fancy Worsted Sack Suits. Colors are black and blue check, with a little gold mixture, which gives it a pleasing effect. A splendid suit for business or dress wear	10 00	30 00

SAMPLE ORDER No. 96—Continued.

Quantity.		Price.	Exten.
3	Men's Double and Twist Harris Cassimere Sack Suits. Colors are mixture of gray and black on the pepper and salt order. A very choice and desirable pattern and a grand seller	$10 00	$30 00
3	Men's Black Clay Worsted Sack Suits. This can be used for any purpose, dress or business. For wear it has no equal and for neatness it can not be excelled. Stitched edges and trimmings to match	11 00	33 00
2	Men's Fancy Worsted Sack Suits. The colors are black with a silk thread or mixture which forms a check. No merchant can make a mistake buying suits of this nature, and as for style, it is the latest	11 00	22 00
2	Men's Blue Imported Clay Worsted Sack Suits. Stitched edges and finely made. This is one of our Standard Worsteds, and we defy any manufacturer to produce a better one for the same money	12 00	24 00
2	Men's Gray Imported Diagonal Worsted Sack Suits. Any man that wears a black suit can do no better in changing than to buy this shade of cloth. It is the nobbiest, dressiest suit of clothes that any one can put on. First, it does not show the dust, second, it does not spot easily, and third, goods can not be produced that give better satisfaction than these suits will do	13 00	26 00
1	Men's Black Fancy Imported Diagonal Worsted Sack Suit. This shows the diagonal about like a Clay Worsted, only there is a little fancy weave in it, which is entirely new and makes the nobbiest and dressiest suit any one can buy		14 00
1	Men's Fancy Imported Worsted Sack Suit. The colors are blue and black. This is undoubtedly the finest suit ever manufactured in ready-made clothing; merchants can sell this for a custom suit, as it is made, trimmed and gotten up as good as any custom suit at $25.00. Very choice in every respect		15 00
1	Men's Black Imported Martin Diagonal Worsted Sack Suit. Stitched edges, extra well made, suitable for dress or business wear		15 00
2	Boys' Fancy Double and Twist Cassimere Sack Suits. Colors are black, with a white and brown thread, that looks like a silk mixture. The suits are extra well made, and are the cheapest, neatest suits for boys' wear	4 75	9 50

SAMPLE ORDER No. 96—Continued.

Quantity.	Price	Exton.
2 Boys' Gray Mixed All Wool Cassimere Sack Suits. These suits are made for wear and durability, and no manufacturer in the world can put up better suits than these for wear and style. Well trimmed	$5 50	$11 00
2 Boys' Blue Fancy Diagonal Worsted Sack Suits. These are very choice and cheap. Linings used are of the very best quality for such suits. Any boy or youth can wear these for dress, sizes running from 11 to 18 years old	7 50	15 00
2 Child's Fancy Cassimere Suits. This is on the Scotch Cheviot order, and will give good satisfaction. As to wear, it is the best. Suits are made up stylish with patch pockets, extra well trimmed and are grand sellers	2 50	5 00
2 Child's All Wool Cassimere suits. Medium light in color and weight. A gray and brown mixture, splendid wearing goods	3 00	6 00
2 Child's Fancy Worsted Suits. Colors are black and blue with a red mixture, making a very neat and stylish pattern, that any one will buy the second time, if tried. Cheapest and best suit for the money in the market	3 50	7 00
2 Child's Brown Mixed Melton Suits. We find these suits are always in demand and a greater seller and better wearer than any cloth ever manufactured in children's clothing	4 25	8 50
3 Men's Dark Colored, Striped Worsted Pants, dark blue ground work with a blue and yellow mixture that forms a stripe about a quarter of an inch wide. This is a choice style	3 00	9 00
3 Men's Dark Grey and Black Bedford Cord Pants. This is one of the choicest trousers in our stock. They are stylish, nobby and big sellers	4 00	12 00
3 Men's Dark, Small, Neat Striped Worsted Pants. The colors are black and light blue. This makes a nobby pair of trousers	3 25	9 75
3 Men's Black Worsted Pants. The stripe is the same color but more on the fancy order. Are choice sellers	3 75	11 25
Total		**$577 75**

NEW BEGINNERS

Who want to handle a Small Stock of Ready-Made Clothing should Examine Carefully

SAMPLE ORDER No. 97,

Amounting to $239.00.

HERE IS A CHANCE TO SHOW A LARGE ASSORTMENT OF READY-MADE CLOTHING ON A SMALL INVESTMENT.

In Sample Order No. 97, we put each man's suit in a heavy paper carton, and each kind is placed in one of our handsome Mahogany-finished 16-Suit Cabinets. This gives an assortment of sizes, and duplicates can be placed on the shelves or counters where they will keep clean and look as fresh six months after as the day they were finished. In addition to this, we send one hundred printed Catalogues, with beautiful cuts of clothing illustrations and valuable information. Each Catalogue will have the name and business of the merchant printed upon the cover, so he can mail one of the circulars to each of his choice customers.

This will be the most effective way for the country store-keeper to drum up his trade, not only in clothing but in all kinds of merchandise that he carries. It will be a direct invitation for each and every member of the family to call and examine his stock before purchasing, and if the merchant has a nice selected stock he can undoubtedly make many sales he would otherwise lose. We know thousands of retail merchants who get the post-office address of every family in the county in which they live, and the wide-awake store-keeper is always devising reputable means to call the attention of purchasers to what he has for sale, and experience has taught us there is no better method than to mail one of our circulars, which is prepared especially for the purpose of soliciting trade for the merchants who buy our Sample Order No. 97.

Quantity,	Price.	Exten.
2 Men's Wood-Brown Mixture, Soft Finished Satinet Sack Suits. This is a neat, handsome pattern, new in design and a big seller	$3 50	$7 00
2 Men's Black Corkscrew Worsted Sack Suits, stitched edges and extra well made, linings to match. This is undoubtedly the best Corkscrew Worsted suit in the market for the money, and will prove a great seller	4 50	9 00
2 Men's Scotch Cassimere Sack Suits, Black and White Mixture. Stitched edges, black Italian linings and hard buttons. This is nobby and stylish and a suit which will wear extra well. Price	5 50	11 00
2 Men's Brown All-Wool Victory Cassimere Sack Suits. We make these goods extra well, and do not put them in as a leader as other houses do. We defy anyone to produce a better made suit for the money	5 50	11 00
2 Men's Fancy Dark Colored Cassimere Sack Suits. The ground work is black with a light stripe about a quarter of an inch wide. Stitched edges, linings to match. This is a dressy business suit of clothes	6 50	13 00
2 Men's Blue All-Wool Flannel Sack Suits. This suit can be used for business, dress or Grand Army purposes. Two sets of buttons, one of blue bone and one of brass G. A. R. buttons	7 50	15 00

SAMPLE ORDER No. 97—Continued.

Quantity.		Price.	Exten.
2	Men's Sack Suits of Neat Figured, Dark Colored Cassimere. Black ground work with a little white and blue thread, which looks like a silk mixture. This is an extra nobby, stylish and and handsome suit of clothes, made with stitched edges, and like every other suit in this order is cut from our custom patterns	$6 50	$13 00
2	Men's All-Wool Hinsdale Cassimere Sack Suits. Blue and brown mixture, diagonal weave, stitched edges, linings to match, and it is the best all-wool Cassimere sack suit in the market for the money	7 00	14 00
2	Men's All-Wool Black and Gray Pin Checked Cassimere Sack Suits. Makes a very stylish garment; same material that a merchant tailor would put in a $20 suit. Cannot be beaten	7 75	15 50
2	Men's Fancy Striped Worsted Sack Suits. This is a brand new thing in Worsted and will wear better than Cassimere. It is cleaner, brighter and more stylish than black or solid colored goods. Cannot be beaten	9 00	18 00
2	Men's Black Clay Worsted Sack Suits. This can be used for any purpose, dress or business. For wear it has no equal, and for neatness it cannot be excelled. Stitched edges and trimmings to match	11 00	22 00
2	Men's Deep, Narrow Wale, Black Diagonal Worsted Sack Suits. Finely trimmed, stitched edges, extra well made and perfect in fit. This is a new wale	10 50	21 00
2	Boys' Fancy, Fine Finished, Washed Satinet Sack Suits. Medium dark, yet bright	3 00	6 00
2	Boys' Handsome, Fine Finished, Union Cassimere Sack Suits. Beautiful Pattern	3 50	7 00
2	Boys' Stylish, Neat Figured, Handsome Pattern, All Wool Cassimere Sack Suits	4 50	9 00
2	Child's Two-piece Suits. Very nobby, stylish and a big seller	1 25	2 50
2	Child's Two-piece Suits. Very handsome, stylish and a great selling suit	1 50	3 00
2	Child's Two-piece Suits. Very handsome, extra fine, stylish suits	2 00	4 00
2	Child's Two-piece Suits. Very handsome, pretty patterns, choice sellers	2 50	5 00
2	Pairs Men's Medium Dark Stylish Pants	1 50	3 00
2	Pairs Men's Medium Dark Stylish Pants	2 00	4 00
2	Pairs Men's Medium Dark Stylish Pants	2 50	5 00
2	Pairs Men's Medium Dark Stylish Pants	3 00	6 00
2	Pairs Men's Medium Dark Stylish Pants	3 50	7 00
2	Pairs Men's Medium Dark Stylish Pants	4 00	8 00
	Total		**$239 00**

A CHOICE ASSORTMENT OF

MEN'S · SUITS.

Each and every Suit in this Selected Sample Order is a Special Drive. Merchants who are looking for

. . . BARGAINS . . .

Should read carefully what we have to say about Sample Order No. 98, Amounting to $416.00.

Dealers who wish to brighten up their stock of Ready-Made Clothing without regard to what they have on hand, can make no mistake by sending for this assortment, and then turning to page 48 and selecting a line of Boys' Suits, also to page 54 and choosing a line of Children's Suits, also to page 58 and making out an order for Men's Pants. In this way we will guarantee that you will get a fresher, newer, brighter and better selling lot of Ready-Made Clothing than you have ever bought. This Advance Agent is sent out to catch the close, early, sharp buyers, and we have made prices on these few lots so low that we conscientiously believe that you will send us large duplicate orders. Our goods are all extra well made and handsomely trimmed and cut over custom patterns, insuring perfect fitting garments. With this assortment we send a 24 Suit Cabinet which is the proper way to keep Clothing where the dust and dirt are annoying. We will send this assortment with all other goods ordered from this Advance Agent on ten days' approval.

How can any merchant make a mistake by ordering his Ready-Made Clothing from Work Brothers & Company, on such favorable terms?

Quantity.	Price.	Exten.
4 Men's Wood-Brown Mixture, Soft-Finished Satinet Sack Suits. This is a neat, handsome pattern, new in design and a big seller	$ 3 50	$14 00
4 Men's Black and Brown Diagonal Satinet Sack Suits. This is a perfect imitation of an English Cassimere and will bring a handsome profit	4 50	18 00
4 Men's Scotch Cassimere Sack Suits, Black and White Mixture. Stitched Edges, Black Italian linings and hard Buttons. This is nobby and stylish and a suit which will wear extra well	5 50	22 00
4 Men's Sack Suits of Neat Figured, Dark Colored Cassimere. Black groundwork with a little white and blue thread which looks like a silk mixture. This is an extra nobby, stylish and handsome suit of clothes, made with stitched edges, and like every other suit in this order, is cut from our custom patterns	6 50	26 00

MEN'S SUITS—Continued.

Quantity.		Price.	Exten.
4	Men's All-Wool Hinsdale Cassimere Sack Suits. Blue and brown mixture, diagonal weave, stitched edges, linings to match, and it is the best all-wool Cassimere sack suit in the market for the money	$7 00	$28 00
4	Men's Blue All-Wool Flannel Sack Suits. This suit can be used for business, dress, or Grand Army purposes. Two sets of buttons, one of blue bone, and the other of brass G. A. R. buttons	7 50	30 00
4	Men's Black Corkscrew Worsted Sack Suits. This is well made in every particular, extra well trimmed, stitched edges, hard buttons and like all our other goods is cut over custom patterns and would be cheap at $9.00. Our price	8 50	34 00
4	Men's All-Wool Black Cheviot Sack Suits. For neatness there are no better suits made, and they always give satisfaction. This suit would be extra cheap at $9.50. Our price	8 50	34 00
4	Men's Fancy Striped Worsted Sack Suits. This is a brand new thing in Worsteds and will wear better than Cassimere. It is cleaner, brighter and more stylish than black or solid colored goods. Can not be beaten	9 00	36 00
4	Men's Blue Diagonal Worsted Sack Suits. This is on the Clay Worsted order, only a deeper and heavier wale. The linings used in these suits are equal in quality to those put in an ordinary $11.00 suit	9 50	38 00
4	Men's Black Imported Corkscrew Worsted Sack Suits. This is a bargain, handsomely trimmed, sewed with the very best silk thread, cut over custom patterns, and made by our custom tailors in dull seasons. It is the best suit in the market for the money	10 50	42 00
4	Men's Black Clay Worsted Sack Suits. These can be used for any purpose, dress or business. For wear it has no equal and for neatness it can not be excelled. Stitched edges and trimmings to match	11 00	44 00
4	Men's Black Clay Diagonal Worsted Three Button Cutaway Frock Suits. The best $12.50 three button cutaway suit in this or any other market. Extra well made and trimmed and first-class in every respect. This is just what any sharp, shrewd dealer is looking for, and it can not be beaten	12 50	50 00
	Total		**$416 00**

OPEN ORDER

Dealers who have never handled Ready-Made Clothing and want to add a little Clothing, or those who want ..to Brighten up their Stock, should send for..

OPEN ORDER No. 99,

Amounting to $218.00.

When an open order is placed with us our natural tendency is to make the very best selection of suits for the section of country the order comes from. Our long experience in shipping Sample Orders to all parts of the United States has taught us just what is needed in every section. We know just where light weights are required, and also the climates that take heavy weights, and also where the medium heavy ones are needed. This order is made up out of our choicest sellers, finest styles, biggest bargains that are in our stock. No dealer can make a mistake. A 16-Suit Cabinet goes with this order, and every suit is put up in a heavy paper box that fits into the Cabinet. Any or all of this order can be returned to us within ten days' time if not satisfactory in every respect.

Quantity.	Price.	Exten.
2 Men's Fancy Satinet Sack Suits. The best suit in the market for the money	$ 3 00	$ 6 00
2 Men's Union Cassimere Sack Suits. The best suit you can send for	4 00	8 00
2 Men's All Wool Cassimere Sack Suits. The best suit money can buy for	4 50	9 00
2 Men's All Wool Cassimere Sack Suits. The best suit you have for	5 00	10 00
2 Men's Union Cassimere Sack Suits. The best suit you have for	5 50	11 00
2 Men's Best All-Wool Sack Suits, that you have in stock for	6 00	12 00
2 Men's Best Neat Figured All-Wool Cassimere Sack Suits you have for	7 50	15 00

SAMPLE ORDER No. 99—Continued.

Quantity.	Price.	Exten.
2 Men's Best Black Worsted Sack Suits, that money can buy for	$7 50	$15 00
2 Men's Best Black Cheviot All Wool Sack Suits, that money can buy for	7 50	15 00
2 Men's Fancy Cassimere Small, Neat Figured All-Wool Sack Suits that you have for	8 50	17 00
2 Men's Fancy Cassimere All Wool Sack Suits. Something nobby, yet dressy	9 50	19 00
2 Men's Fancy Cassimere All-Wool Sack Suits. Send the newest thing you have	10 50	21 00
1 Men's Fancy Cassimere All Wool Sack Suits This lot can be returned any time within sixty days if it will not sell		12 00
1 Men's Black All Wool Worsted Sack Suits. The best that can be bought for the price. This lot can also be returned within sixty days' time if it does not sell		12 00
2 Boys' Sack Suits. The best money can buy for	2 75	5 50
2 Boys' Sack Suits. The best money can buy for	3 50	7 00
2 Boys' Sack Suits. The best money can buy for	4 50	9 00
2 Child's Two-piece Suits. The best money can buy for	1 25	2 50
2 Child's Two-piece Suits. The best money can buy for	1 50	3 00
2 Child's Two-piece Suits. The best money can buy for	2 00	4 00
2 Child's Two-piece Suits. The best money can buy for	2 50	5 00
Total		**$218 00**

You can change the quantities to suit yourselves. All suits above $7.50 we can send in Cutaway Frock style instead of Sacks, or we can assort the bill and send Sacks and Frocks, if you wish.

Select from the Catalogue anything you want in Pants, Overcoats, etc., and we will send you the cheapest bill you ever bought.

For a Little Assortment of Men's Choice Style Suits, etc., Look at

SAMPLE ORDER № 100,

Amounting to $253.00

With this Order we will send a 16-Suit Cabinet and One Hundred 32-Page Illustrated Catalogues, written especially for your business.

For a small assortment of Men's suits we do not believe that we have made a selection that will prove more salable than this one. Take this and then select from the Advance Agent the Boys' and Children's Suits and Men's Pants that you think you can use, and mail to us and we will send you a bill of goods that will pay a profit of at least forty to fifty per cent. What other class of goods can you order that will pay so well? Remember, you can change any sample order to suit your trade, erase or add to it to suit your pleasure. We will please you if you give us a chance. We have the goods and want your trade, and we know if you will send us an order we will add your name to our permanent list of customers. Remember we have sold our production of Clothing for the last eight years by catalogue. Is there a better way for a dealer to buy his goods? We know there is not; you cannot be deceived, as you have the goods in your store ten days' time before you have to make up your mind if they please you or not.

Quantity.	Price.	Exten.
2 Men's Wood-Brown Mixture, Soft-Finished Satinet Sack Suits. This is a neat, handsome pattern, new in design, and a big seller	$3 50	$7 00
2 Men's Black and Brown Diagonal Satinet Sack Suits. This is a perfect imitation of an English Cassimere, and will bring a handsome profit	4 50	9 00
2 Men's Scotch Cassimere Sack Suits, black and white mixture. Stitched edges, black Italian lining and hard buttons. This is nobby and stylish and a suit which will wear extra well	5 50	11 00
2 Men's Sack Suits, of neat figured, dark colored Cassimere. Black groundwork with a little white and blue thread, which looks like a silk mixture. This is an extra nobby, stylish and handsome suit of clothes, made with stitched edges, and, like every other suit in this order, is cut from our custom patterns	6 50	13 00
2 Men's All-Wool Hinsdale Cassimere Sack Suits, blue and brown mixture, diagonal weave, stitched edges, linings to match, and it is the best all-wool Cassimere sack suit in the market for the money	7 00	14 00
2 Men's Blue All-Wool Flannel Sack Suits. This suit can be used for business, dress, or Grand Army purposes. Two sets of buttons, one of blue bone, and the other of brass G. A. R. buttons	7 50	15 00

SAMPLE ORDER No. 100—Continued.

Quantity.		Price.	Exten.
2	Men's Black Corkscrew Worsted Sack Suits. This is well made in every particular, extra well trimmed, stitched edges, hard buttons, and, like all our other goods, are cut over custom patterns and would be cheap at $9.00. Our price	$8 50	$17 00
2	Men's All-Wool Black Cheviot Sack Suits. For neatness there are no better suits made, and they always give satisfaction. This suit would be extra cheap at $9.50. Our price	8 50	17 00
2	Men's Fancy Striped Worsted Sack Suits. This is a brand new thing in Worsteds and will wear better than Cassimere. It is cleaner, brighter and more stylish than black or solid colored goods. Cannot be beaten	9 00	18 00
2	Men's Blue Diagonal Worsted Sack Suits. This is on the Clay Worsted order, only a deeper and heavier wale. The linings used in these suits are equal in quality to those put in an ordinary $11.00 suit	9 50	19 00
2	Men's Black Imported Corkscrew Worsted Sack Suits. This is a bargain, handsomely trimmed, sewed with the very best silk thread, cut over custom patterns, and made by our custom tailors in dull seasons. It is the best suit in the market for the money	10 50	21 00
2	Men's Black Clay Worsted Sack Suits. These can be used for any purpose, dress or business. For wear it has no equal and for neatness it cannot be excelled. Stitched edges and trimmings to match	11 00	22 00
2	Men's Black Clay Diagonal Worsted Three-Button Cutaway Frock Suits. The best $12.50 three-button cutaway suit in this or any other market. Extra well made and trimmed, and first-class in every respect. This is just what any sharp, shrewd dealer is looking for, as it cannot be beaten	12 50	25 00
2	Boys' Fancy Neat Dark Pattern Satinet Sack Suits. Beautiful goods for the money	2 75	5 50
2	Boys' Fancy Neat Dark Pattern Union Cassimere Sack Suits. Best suit in the market for the money	3 00	6 00

SAMPLE ORDER No. 100—Continued.

Quantity.	Price.	Exten.
2 Boys' Fancy Neat Dark Pattern Union Cassimere Suits	$3 50	$7 00
2 Child's Fancy Dark Neat Figured Two-piece Suits, Knee Pants. Extra good for the money	1 25	2 50
2 Child's Fancy Dark Neat Pattern Two-piece Suits, Knee Pants. Best suit in the market for the money	1 50	3 00
2 Child's Fancy Neat Figured Handsome Pattern Two-piece Suits, Knee Pants. Choice sellers	2 00	4 00
2 Child's Fancy Neat Figured Handsome Pattern Two-piece Suits, Knee Pants	2 50	5 00
2 Pairs Men's Extra Stylish Fancy Striped Pants. Very choice	1 50	3 00
2 Pairs Men's Extra Stylish Fancy Striped Pants. Best you have for	2 00	4 00
2 Pairs Men's Extremely Stylish Fancy Cassimere Pants. Bright and handsome	2 50	5 00
Total		**$253 00**

Any or all of this order can be returned within ten days after receipt of same if not satisfactory in every respect.

Remember, every article we quote is adapted to your section of the country for Spring time and Summer wear.

If you wish to cut down the order, or leave out any items, run your pen or pencil through those you do not want.

If you want anything that is not included in this Sample Cabinet Order, make out your list and we will send the goods on approval.

MEN'S ODD VESTS.

We have a very large stock of odd vests always on hand. We buy all the ends we can from the mills and make them up during the dull season.

'Tis impossible to describe them by colors, but we can assure all dealers that if they will send for either style number as described below, we will please you.

All goods are sent on ten days' approval, consequently you can not make a mistake.

Quantity.		Price.
	Style **300** Men's Job Vests. Unions and Satinets, all good colors and patterns. Sizes 34 to 42, assorted patterns	$ 60
	Style **301** Men's Job Vests of Cassimere. This is an extra choice lot. Assorted patterns and first-class sellers. Sizes 34 to 42	75
	Style **302** Men's Job Vests, Cassimeres, Diagonal and Corkscrew Worsteds. Assorted styles and patterns, This is a desirable lot. Sizes 35 to 42	1 25
	Style **303** Men's Job Vests, All-Wool Cassimeres, Corkscrews, Fancy Worsteds and Diagonals. Assorted styles and patterns. Sizes 34 to 42	1 50

SAMPLES.

We have so many requests for samples, and find it impossible to furnish the same on account of the cost. We have a few samples of cloth, representing the goods we have in Sample Order No. 95, which we will send upon receipt of twenty-five cents, from new customers. To dealers who have bought of us before we will send the samples free.

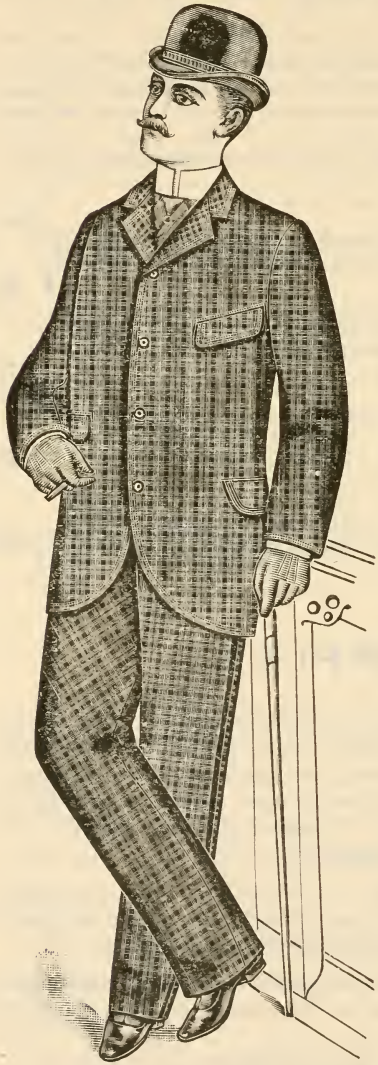
We will not send out a book of samples from our custom department this season, but can furnish a few choice samples to our customers who want something nice made to order.

We have a very nice line of Worsteds, Cheviots, Cassimeres and other fabrics in our custom department, and will guarantee to give perfect satisfaction.

If you will give us some idea as to the class of garments you want made to order, we will furnish you with the samples.

WORK BROS. & CO.

MEN'S SATINET SACK SUITS



Thousands of merchants get an idea into their heads that all low-priced clothing is shoddy and poorly made. We agree with them to a certain extent, but can a reliable house afford to ship shoddy, ill-fitting, poorly-made goods a thousand miles away with the understanding that they can be returned if not satisfactory? We say NO; so it behooves us to make our cheap goods just as strong and to cut them over the same patterns as we do our best goods, and then we can guarantee to please our customers. A merchant who selects an order from this Advance Agent will make no mistake. Every suit we quote is a new pattern, elegant selling goods, and will pay a handsome profit. Try us with a nice order.

----Style **304** Men's Brown, Blue and Black Checked Satinet Sack Suits. Trimmed strong and thoroughly well made, stitched edges, and a first class suit for the money. A big bargain---------- **$3 00**

MEN'S SATINET SACK SUITS—Continued.

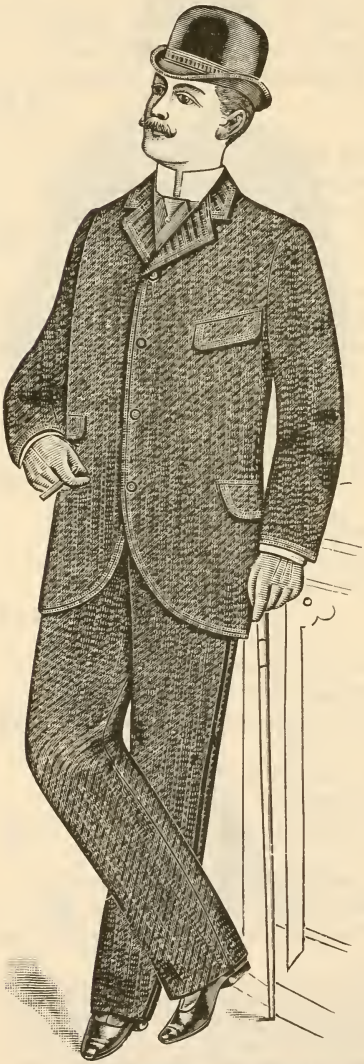
Quantity.		Price
----	Style **305** Men's Wood-Brown Mixture, Soft Finished Satinet Sack Suits. This is a neat, handsome pattern, new in design and a big seller	$3 50
----	Style **306** Men's Gray and Yellow Mixture Plaid Satinet Sack Suits. Stitched edges, first-class trimming, well made and a beautiful style. A crusher for the money	4 00
----	Style **307** Men's Blue and Black Pin Check Satinet Sack Suits. Stitched edges, first-class trimming, cut and made in the best style. New, bright, stylish garments	4 00
----	Style **308** Men's Black and Brown Diagonal Satinet Sack Suits. This is a perfect imitation of an English Cassimere and will bring a handsome profit	4 50
----	Style **309** Men's Brown and Black Birdseye Satinet Sack Suits. Another perfect imitation of an imported Cassimere; a handsomely gotten up suit and a choice seller	4 50
----	Style **310** Men's Gray and yellow Mixed Satinet Sack Suits, with a red check a quarter of an inch square, exceedingly handsome. Stitched edges, trimmings to match	4 75
----	Style **311** Men's Black and Gray Broken Plaid Satinet Sack Suits. Extra well made, suitable for business or dress. This is a big drive and sure seller	4 75
----	Style **312** Men's Diagonal Satinet Sack Suits, on the Clay Weave. Colors are gray and black, very choice and the best Satinet sack suit made	5 00
----	Style **313** Men's Black and Blue, Neat, Handsome Stylish, Checked Satinet Sack Suit. This is a splendid wearer and will prove a big bargain	5 00

Any dealer who is timid about ordering Sample Order No. 95, or any portion of it, for fear the styles will not please him, we can send a few samples of the cloth, but we can assure him that it will be more satisfactory if he will order the suits ready made, then he can see the quality styles and make-up of our clothing which we guarantee to be satisfactory in every respect. If not, it can be returned at our expense, any time within ten days after receipt of same.

MEN'S

Union Cassimere Sack Suits

SIZES, 35 TO 42.



Our stock of Union Cassimere Sack Suits for men is, without question, one of the most complete in this or any other market; but for want of space we can not quote but few styles, and regret we can not show but one cut; however, we think this makes but little difference with the dealer who wishes to buy close and get first-class selling garments.

We have selected from our immense large stock of Ready-Made Clothing a few of the very choicest patterns and the very best sellers, and will ship any good reliable merchant anything he wishes on ten days' approval. If not satisfactory in every respect, return the goods at our expense. Can any one make a fairer offer? Try us with a big order, and you will own your goods cheaper than you can come in the house and select them yourself.

PRICE LIST ON OPPOSITE PAGE.

MEN'S UNION CASSIMERE SACK SUITS—Continued.

Quantity. Price.

----Style **314** Men's Scotch Cheviot Sack Suits, Black and Mixture. Stitched edges, black Italian linings and hard buttons. This is nobby and stylish and a suit which will wear extra well ---------- **$5 50**

----Style **315** Men's Brown and Gray Mixed Union Cassimere Sack Suits. This is an extra well made and trimmed suit, made with stitched edges. Very handsome and can be used for business or dress purposes **5 50**

----Style **316** Men's Brown and White Cassimere Sack Suits. This is medium weight, and has a peculiar weave, different to all other goods. It is on the basket, or bird's-eye order, which makes it look like the finest Scotch Cheviot, a splendid material for wear ---------- **5 50**

----Style **317** Men's Brown and White Mixed Cassimere Sack Suits. With a little yellow thread which gives it a pleasing effect ---------- **6 00**

----Style **318** Men's Fancy Cassimere Sack Suits. Colors are black and gray with a red mixture. Very choice and extra well made. Cheap at $7.50. Our price--- **6 00**

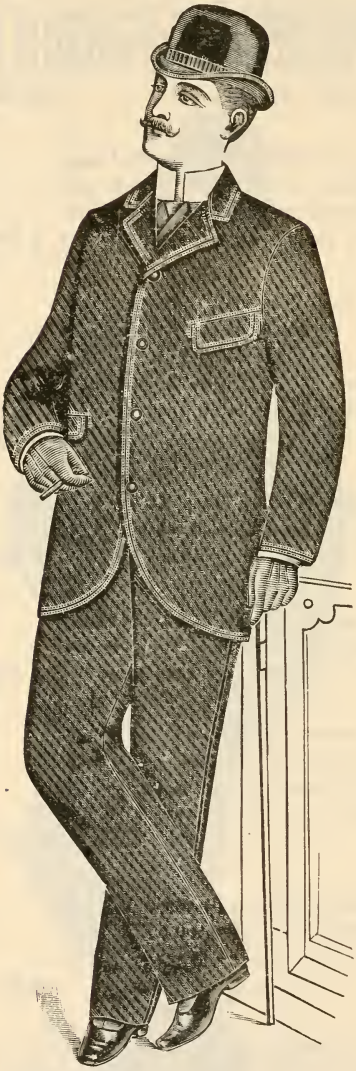
----Style **319** Men's Small Checked Cassimere Sack Suits. This is suitable for Southern trade, and has a very stylish appearance. Colors are gray and light brown. Checks about an eighth of an inch square. Exceedingly cheap ---------- **6 50**

----Style **320** Men's Fancy Small Checked Cassimere Sack Suits. Colors are light gray and brown with a bluish thread which forms the check. A dandy suit for the price ---------- **6 50**

Each man's suit is put up in a strong paper box, and each box fits in one of our handsome Cabinets which is the best possible way to keep clothing.

We want to induce every good merchant to visit us during the World's Fair, and we know if you will order sample order No. 95, or any portion of it, that you will be so well pleased you will make our store your headquarters during your visit to our city.

MEN'S CASSIMERE AND WORSTED SACK SUITS



SIZES 34 TO 42.

Here is a list of Men's Cassimere and Worsted Fancy Pattern Sack Suits that will enable any dealer to make out an order for $20,000.00 if his trade will demand it, and we will promise any dealer who will take our order blanks or mark in the quantity columns of our Advance Agent the quantities of each kind he can use and send to Work Bros & Co., Chicago, that we will send goods that will please in every respect. This Advance Agent is sent out to catch the early buyer of Spring and Summer Ready-Made Clothing—the one who is on the alert for bargains. We do not want orders from slow-paying merchants. Our prices are for prompt-paying trade.

For terms see page 3. Select an order and we will show you that we are determined to please our customers.

----Style 321 Men's Brown All-Wool Cassimere Sack Suits. We make these goods extra well, and do not put them in as a leader as other houses do. We defy any one to produce a better made suit for the money ---------- **$5 50**

MEN'S SACK SUITS—Continued.

Quantity.		Price.
____	Style **322** Men's Sack Suits. Of neat figured, dark colored Cassimere black ground work with a little white and blue thread which looks like a silk mixture. This is an extra nobby, stylish and handsome suit of clothes, made with stitched edges, and like every other suit in this list is cut from our custom patterns	**$6 00**
____	Style **323** Men's All Wool Hinsdale Cassimere Sack Suits. Blue and brown mixture, diagonal weave, stitched edges, linings to match, and it is the best all wool Cassimere sack suit in the market for the money	**7 00**
____	Style **324** Men's All Wool Hinsdale Cassimere Sack Suits. Colors are black and gray, double and twist on the Clay Worsted order. It would be called a dark gray suit, the best in the world for the money	**7 00**
____	Style **325** Men's All Wool Black and Gray Pin Checked Cassimere Sack Suits. Makes a very stylish garment, same material that a merchant tailor would put in a $20.00 suit. Can not be beaten	**7 75**
____	Style **326** Men's Homespun Cheviot Sack Suits. Colors are dark brown and gray, woven on the diagonal order, a very stylish, nobby business suit	**8 50**
____	Style **327** Men's Fancy Neat, Small Checked Cassimere Sack Suits. Colors are black, gray and a light brown. This is a neat distinct pattern on the lightish order. A grand Spring and Summer suit, extra cheap at	**8 50**
____	Style **328** Men's All Wool Scotch Cheviot Sack Suits. Colors are blue and black, made with stitched edges, extra well gotten up. The cheapest suit any one can buy for business or dress wear	**8 50**
____	Style **329** Men's Smooth Finished Scotch Cheviot, Fancy Plaid Sack Suits. This is on the bluish order, new, nobby and a big seller, linings to match, stitched edges, hard buttons and a grand seller	**9 00**
____	Style **330** Men's Smooth Finished Scotch Cheviot, Fancy Neat Plaid Brown and White Sack Suits. Linings to match, stitched edges, hard buttons and a dandy suit for the money	**9 00**

MEN'S SACK SUITS—Continued.

Quantity. Price.

____Style 331 Men's Small Figured, Basket Weave, Velour Finished, All Wool Cassimere Sack Suits. On the brownish order. This is a dandy, neat, stylish, handsome sack suit, linings to match and made first class. Our H. O. Cassimere. Do not let this slip by without ordering ---------- $10 00

____Style 332 Men's Small, Neat Figured, Basket Weave, Velour Finished All Wool Cassimere Sack Suits. On the grayish order, linings to match, stitched edges. A big seller. Our H. O. Cassimere. Be sure and order this ---------- 10 00

____Style 333 Men's Double and Twist Harris Cassimere Sack Suits, Colors are a brown mixture, the new shade of brown. This suit is extra well made and handsomely trimmed ---------- 10 50

____Style 334 Men's Brown Mixed Melton Sack Suits. Colors are dark brown with a gray mixture. This material has heretofore been used for Overcoats only, and as every merchant knows it is the best wearing Overcoat that any one can buy. It has been our experience so we have concluded to have these goods made up in a weight suitable for sack suit use, and it makes up a very handsome suit, for hard working men, where Cassimere is not strong enough. Very nobby and stylish ---------- 11 00

____Style 335 Men's Blue Mixed Melton Sack Suits. Colors are dark blue and black. Any one that is hard on their clothes can not make a mistake in buying these goods, so we advise any merchant to put in some of these suits and when once started we are convinced there will be more demand for these goods in the future than any goods ever made. It is also used in custom made suits ---------- 11 00

____Style 336 Men's Oxford Mixed Melton Sack Suits. Colors are black with a gray mixture, another one of those everlasting suits. Can be used for dress or business in any part of this country. Superior to all goods ---------- 11 00

____Style 337 Men's Small Neat Checked, All Wool, Velour Finished, Imported Cassimere Sack Suits. Colors are brown and white, a handsome, neat, stylish and grand selling suit of clothes ---------- 12 00

MEN'S SACK SUITS—Continued.

Quantity.		Price.
____	Style 338 Men's Small, Neat Checked, All Wool, Velour Finished Imported Cassimere Sack Suits. Colors are dark blue, brown and gray. A fine, stylish sack suit; will do you good	$12 00
____	Style 339 Men's Tricot Long All Wool Cassimere Sack Suits. This is a dark colored, neat, Spring and Summer suit. A grand seller and merchants can make no mistake by ordering a large lot	12 50
____	Style 340 Men's Tricot Long All Wool Cassimere Sack Suits. This is a dark gray, neat pattern Spring and Summer suit. Buy this, by all means, if you want a good seller	12 50
____	Style 341 Men's Tricot Long All Wool Cassimere Sack Suits. This is a dark brown, neat, small pattern Spring and Summer suit. Do not let this slip by without ordering	12 50
____	Style 342 Men's Tricot Long All Wool Cassimere Sack Suits. This is a steel gray, small pattern Spring and Summer suit. A choice sack suit that will pay a handsome profit	12 50
____	Style 343 Men's Double and Twist Harris Cassimere Sack Suits. Colors are black and gray. This is neat and staple, and an extra good selling suit	13 50
____	Style 344 Men's Cheviot Sack Suits. Colors are brown and gray woven on the diagonal order; smooth, soft and pliable, very dressy, and a seller that will pay a profit	12 50
____	Style 345 Men's Cheviot Sack Suits. Colors are black with a blue mixture, woven on the diagonal order, also soft and very choice for the money	13 50

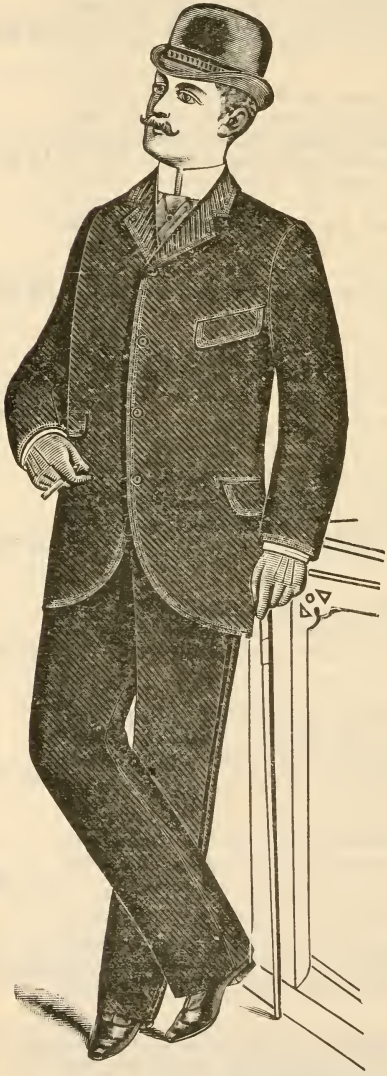
Realizing that Sample Order No. 95 is bound to meet popular favor. We have been careful in making the selection, only using such goods as we know beyond a doubt to be good sellers, and garments that will reflect with credit on our good name for honest made Clothing for Men and Boys.

This Advance Agent is mailed to only a few of the very best Merchants, those who should, and no doubt do, buy their Ready-made Clothing early, and to all such we wish to say, if you will favor us with an order, we will convince you that our goods, more particularly these specialties, are far superior to the general run of Ready-made Clothing.

They are trade starters, and big sellers from the word "go."

Men's Black, Blue and Gray Diagonal Worsted

SACK · SUITS.



In making this list of Men's Black, Blue and Gray Diagonal Worsted Sack Suits, we openly defy any manufacturer to show a better quality of goods, or one that is as cheap by 10 per cent. as ours are. We have a purpose in quoting such low prices as we do in our Advance Agent. The World's Fair will bring thousands of merchants to Chicago who have never been here before, and we know if their names are on our books, and the goods please, we stand a good chance to get a big bill from them while they are in the market. So we are making an effort to catch all good, prompt paying merchants' trade, and we give here a small list of a few goods that are grand sellers. Now take this Advance Agent and read carefully what we have to say and we firmly believe you will select a nice order and send to us.

SEE PRICE LIST ON OPPOSITE PAGE.

MEN'S BLACK, BLUE & GRAY SACK SUITS Continued.

Quantity.		Price.
-----	Style **346** Men's Deep, Medium Wide-Wale Black Diagonal Worsted Sack Suits. Fancy Italian lined, stitched edges, extra well made and perfect fitting garments. This is very choice	$ 9 00
-----	Style **347** Men's Medium Wide-Wale Blue Diagonal Worsted Sack Suits. Stitched edges, same as above	9 00
-----	Style **348** Men's Deep, Narrow-Wale Black Diagonal Worsted Sack Suits. Finely trimmed, stitched edges, extra well made and perfect in fit. This is a new wale	10 50
-----	Style **349** Men's Deep, Narrow-Wale Blue Diagonal Worsted Sack Suits. Same as described above	10 50
-----	Style **350** Men's Black Clay Diagonal Worsted Sack Suits. The best twelve-dollar sack suit in this or any other market. Extra well made and first-class in every respect. We make a big blow on this suit; it is just what any sharp, shrewd dealer wants. It can't be beat	12 00
-----	Style **351** Men's Blue Clay Diagonal Worsted Sack Suits. The best twelve-dollar sack suit in this or any other market. Extra well made and first-class in every respect. We make a big blow on this suit; it is just what any sharp, shrewd dealer wants. It can't be beat	12 00
-----	Style **352** Men's Black Imported Worsted, Clay Weave, Diagonal Sack Suits. This is another one of our choice Diagonal Sack Suits; we also consider this the best suit in the market for the money	13 00
-----	Style **353** Men's Gray Imported Worsted, Clay Weave, Diagonal Sack Suits. This is another one of our choice Diagonal Worsted Sack Suits; we also consider this a gem	13 00
-----	Style **354** Men's Brown Imported Clay Diagonal Worsted Sack Suits. Same as described above. This is a handsome brown suit of clothes	13 00
-----	Style **355** Men's Black Imported All-Worsted English Diagonal Sack Suits. The grandest garment in the world for the money. Perfect fitting and absolutely the best for the price	13 50

MEN'S SACK SUITS—Continued.

Quantity.		Price.
____	Style **356** Men's Blue Imported All-Worsted English Diagonal Sack Suits. The grandest garment in the world for the money. Perfect fitting and absolutely the best for the price	$13 50
____	Style **357** Men's Black Imported Diagonal Clay Worsted Sack Suits. This is a bargain; handsomely trimmed, sewed with the very best silk thread, cut over custom patterns, and made by our custom tailors in dull seasons. It is the best suit in the market for the money	14 50
____	Style **358** Men's Blue Imported Diagonal Clay Worsted Sack Suits. This is a bargain; handsomely trimmed, sewed with the very best silk thread, cut over custom patterns, and made by our custom tailors in dull seasons. It is the best suit in the market for the money	14 50
____	Style **359** Men's Black, "Our Own," Imported Martin Diagonal Worsted Sack Suits. Sewed with the best of silk and made by our custom tailors and trimmed in first-class style. Just as good a suit as any country tailor can make for $35.00	15 00
____	Style **360** Men's Blue Corkscrew Worsted Sack Suits. Same as described above	15 00
____	Style **361** Men's Gray Diagonal Worsted Sack Suits. Sizes 35 to 42. "Our Own" special brand. We will warrant this suit to give perfect satisfaction in every respect. Absolute perfection; cut and made in dull seasons by our custom workmen	15 00
____	Style **362** Men's Black Diagonal Worsted Sack Suits. Made from cloth of "Our Own" special brand. Excellently finished, handsomely trimmed and the fit and workmanship guaranteed to be absolutely perfect	16 00
____	Style **363** Men's Blue Diagonal Worsted Sack Suits. Same as described above	16 00
____	Style **364** Men's Brown Imported Diagonal Worsted Sack Suits. This is a bargain; handsomely trimmed, sewed with the very best silk thread, cut over custom patterns, and made by our custom tailors in dull seasons. It is the best suit in the market for the money	16 00

MEN'S BLACK, BLUE AND GRAY SACK SUITS Continued.

Quantity.		Price.
____	Style **365** Men's Black, "Our Own," Imported Diagonal Worsted Sack Suits. Sewed with the best of silk and made by our custom tailors and trimmed in first-class style. Just as good a suit as any country tailor can make for $35.00	$18 00
____	Style **366** Men's Blue Corkscrew Worsted Sack Suits. Same as described above	18 00
____	Style **367** Men's Black Corkscrew Worsted Sack Suits. Sizes 35 to 42. "Our Own" special brand. We will warrant this suit to give perfect satisfaction in every respect. Absolute perfection; cut and made in dull seasons by our custom workmen	15 00
____	Style **368** Men's Blue Corkscrew Worsted Sack Suits. Same as described above	15 00
____	Style **369** Men's Black Corkscrew Worsted Sack Suits. Made from cloth of "Our Own" special brand, excellently finished, handsomely trimmed and the fit and workmanship guaranteed to be absolutely perfect	16 00
____	Style **370** Men's Blue Corkscrew Worsted Sack Suits. Same as described above	16 00

The early buyer is invariably the closest one. They want the choice of the stock and the best prices, and selling as we do, by price list, enables us to meet this demand, it costs so little to sell you.

Try a line of our specialties, and if they open up to your satisfaction we know you will send us duplicate orders.

We want your trade and will make you better prices than you will get elsewhere.

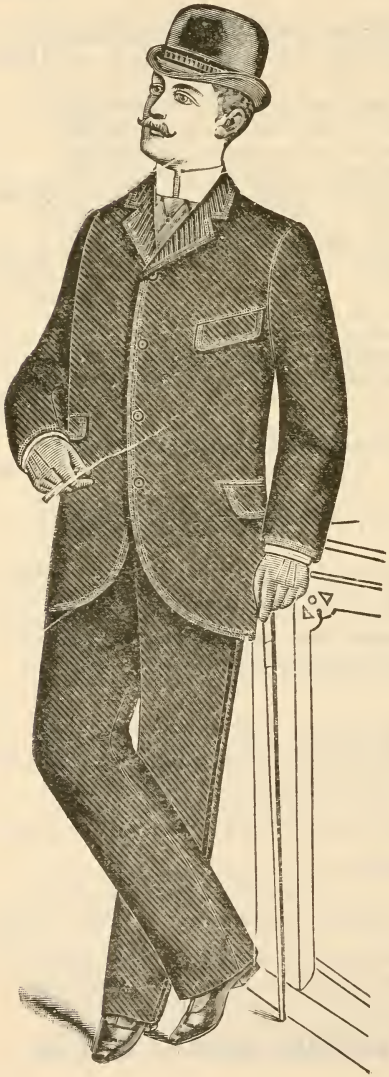
Do not throw this Advance Agent away. Look at him carefully, for he will save you money. We want the trade of good merchants, and have selected your name as one of the best.

WORK BROS. & CO.

MEN'S BLACK AND BLUE

Corkscrew Worsted Sack Suits

SIZES, 34 TO 42.



The following list is comprised of a very few choice Black and Blue Corkscrew Worsted Sack Suits of both American and English manufacture. We positively guarantee that no house on earth can or will give better bargains; we list only a few kinds, but in each and every instance they are bargains, trade starters and eye openers for merchants who have been paying the regular stereotyped price. Bear in mind that we manufacture every item we list in this Advance Agent, and we have selected only a few bargains in all kinds of goods we make. This is done with a view to getting large duplicate orders, also to induce merchants who are opposed to ordering goods by mail. We want to surprise the buyer who is afraid to order without seeing samples. Let us have an order, let it be large or small; we will satisfy you that we have the goods and ship them at correct prices.

----Style **371** Men's Black Corkscrew Worsted Sack Suits. Sizes, 35 to 42. Absolutely a perfect suit for the money------**$4 50**

----Style **372** Men's Black Imported All-Worsted Corkscrew Sack Suits. Sizes, 35 to 42. A very choice, well fitting, thoroughly well made suit of clothes---------**$5 50**

MEN'S BLACK AND BLUE CORKSCREW WORSTED SACK SUITS Continued.

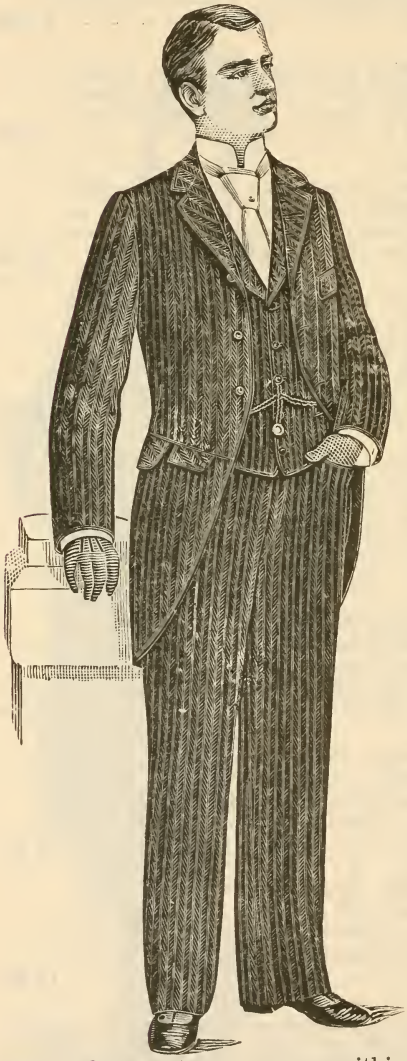
Quantity.		Price.
____	Style **373** Men's Black Imported All-Worsted Corkscrew Sack Suits. The best suit in the market for the money. This is one of our leaders and will prove a big seller	$7 50
____	Style **374** Men's Black Imported All-Worsted English Corkscrew Sack Suits. The grandest garment in the world for the money. Perfect fitting and absolutely the best for the price	8 50
____	Style **375** Men's Blue Imported All-Worsted English Corkscrew Sack Suits. The grandest garment in the world for the money. Pefect fitting and absolutely the best for the price	10 50
____	Style **376** Men's Black Imported Corkscrew Worsted Sack Suits. This is a bargain, handsomely trimmed, sewed with the very best silk thread, cut over custom patterns, and made by our custom tailors in dull seasons. It is the best suit in the market for the money	10 50
____	Style **377** Men's Black Imported Corkscrew Worsted Sack Suits. This is a bargain, handsomely trimmed, sewed with the very best silk thread, cut over custom patterns, and made by our custom tailors in dull seasons. It is the best suit in the market for the money	12 50
____	Style **378** Men's Black, "Our Own," Imported Corkscrew Worsted Sack Suits. Sewed with the best of silk and made by our custom tailors and trimmed in first-class style. Just as good a suit as any country tailor can make for $35.00	14 50
____	Style **379** Men's Black Corkscrew Worsted Sack Suits. Sizes, 35 to 42. "Our Own" special brand. We will warrant this suit to give perfect satisfaction in every respect. Absolute perfection; cut and made in dull seasons by our custom workmen	15 00
____	Style **380** Men's Blue Corkscrew Worsted Sack Suits. Made from cloth of "Our Own" special brand, excellently finished, handsomely trimmed and the fit and workmanship guaranteed to be absolutely perfect	15 00

We want you to call on us at our place of business when you visit the World's Fair, and if you will send us an order now, for part or whole of Sample Order No. 95, or any other one of our selections, we are positively sure that it will prove the strongest inducement we could offer to have you call upon us.

Men's Fancy Cassimere and Worsted Three-Button

CUTAWAY FROCK SUITS.

Sizes 34 to 42. Spring and Summer 1893.



The following list is made up from the very flower of our stock, selected from our Three-Button Cutaway Frock Department, both in Cassimeres and Imported Worsteds. While they are all fancy colors, the styles are new, nobby, and we can assure you are thoroughly well made, handsomely trimmed and the very best bargains in our immense assortment.

This Advance Agent is sent out to catch the early buyers who are generally on the lookout for special drives, and in order to induce such buyers to give us their trade in the future, we have selected a small assortment in the following list that will prove big sellers in any Clothing stock. We want your order early, then we can promise you perfect satisfaction. Select what you think you can use, fill out our order blank, or mark in the marginal column what you think you can use, and we will send to you on ten days' approval. If not satisfactory the goods can be returned to us at our expense, within ten days after receipt of same.

PRICES SEE PAGE 41.

CUTAWAY FROCK SUITS.

Quantity.		Price.
____	Style **381** Men's Fancy Striped Cassimere Three-Button Cutaway Frock Suits. Colors are black, gray, blue and yellow mixture, woven in a stripe about a quarter of an inch wide. This is an extra stylish, medium light colored suit for Spring and Summer. Stitched edges, linings to match	**$7 50**
____	Style **382** Men's Fancy Striped Cassimere Three-Button Cutaway Frock Suits. The colors are blue, black and two shades of brown, the pattern a stripe about an eighth of an inch wide, woven on the fish-bone order, trimmings to match. Edges stitched; an extra nobby dark colored suit	**9 00**
____	Style **383** Men's Double and Twist Harris Cassimere Three-Button Cutaway Frock Suits. A black and gray mixture. This is a neat, clean looking, handsome and stylish suit of clothes which any dealer can sell	**9 00**
____	Style **384** Men's Fancy Striped Cassimere Three-Button Cutaway Frock Suits. Color is black with a gray stripe. It makes up as neat a business suit as any one can buy and is strictly all wool	**10 50**
____	Style **385** Men's Fancy Striped Worsted Three-Button Cutaway Frock Suits. Colors are black and light blue with a high finish. It has the appearance of a $15.00 suit, and will wear better than an ordinary Cassimere or Worsted	**11 00**
____	Style **386** Men's Fancy Striped Worsted Three-Button Cutaway Frock Suits. Colors are black and gray, with a high finish. Suitable for business or dress wear	**11 00**
____	Style **387** Men's Three-Button Cutaway Frock Suits. Medium small, fancy striped, black and gray. Strictly all wool Cassimere, extra nobby business suit. Stitched edges. A big seller	**11 00**
____	Style **388** Men's Fancy Striped Cassimere Three-Button Cutaway Frock Suits. The colors are black and gray with a silk thread, which gives it a stylish look. Smooth finish. Don't let this pass	**12 00**
____	Style **389** Men's Fancy Striped Cassimere Three-Button Cutaway Frock Suits. The colors are black and gray with a silk thread. This makes a neat pattern dark colored dress or business cutaway frock suit. Stitched edges, hard buttons, and trimmings to match. This is a bargain, nobby and stylish	**12 00**

CUTAWAY FROCK SUITS—Continued.

Quantity.		Price
____	Style **390** Men's Bedford Cord Three-Button Cutaway Frock Suits. Colors are black and gray, a class of goods which has always been worn by the most stylish people of this and foreign countries on account of its value. We have imported a very large quantity of these goods and are making them up in ready-made garments	**$13 00**
____	Style **391** Men's Brown and Gray Bedford Cord Three-Button Cutaway Frock Suits. Bedford cord is a raised stripe, double and twist Cassimere, and for use it has no equal. For wear it is above all goods, and for neatness it can not be excelled	**13 00**
____	Style **392** Men's Steel Gray Clay Worsted Three-Button Cutaway Frock Suits. Stitched edges, linings to match. Made as well as any ordinary custom suit	**13 50**

Look our Advance Agent through carefully. We want an order from you.

This Advance Agent is only mailed to first-class merchants who buy their goods early.

Remember the specialties in this Advance Agent will not be ready to ship until January, 1893.

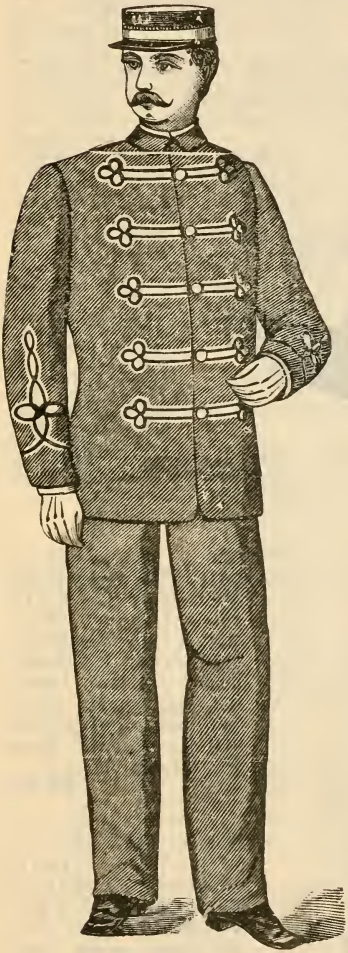
"First Come, First Served." As we have only a limited amount of these special drives, get your order in early.

We will not sell slow paying merchants; our prices are too low. We want the best, or none.

Take this Advance Agent, fill in the quantity columns of the different lines of goods the amounts you think you can use, and send to us with page 63 and we will send you the cheapest and best bill of Ready-made Clothing you ever bought.

Our Advance Agent Sample Order No. 95 is sent out to induce big buyers to try our goods. We know our Ready-made Clothing has few equals and no superiors.

UNIFORM DEPARTMENT.



We make to order all kinds of uniforms for Policemen, Firemen, Bonds, Military Organizations and Railroad Employes. This department is entirely separate and distinct from our ready-made and custom branches. We use the most skilled workmen and guarantee to give perfect satisfaction. If you wish any kind of a uniform made, give us an idea of what you want, how many you can use, and we will submit samples and prices. We quote below one or two staple styles of uniforms, that we can furnish on short notice. Prices are net cash.

----Style **393** Band Coat, Pants and Cap. Made from Blue Cloth No. 16; trimmed with gilt braid, clover leaf pattern. Made up stylish and natty ---------- **$11 50**

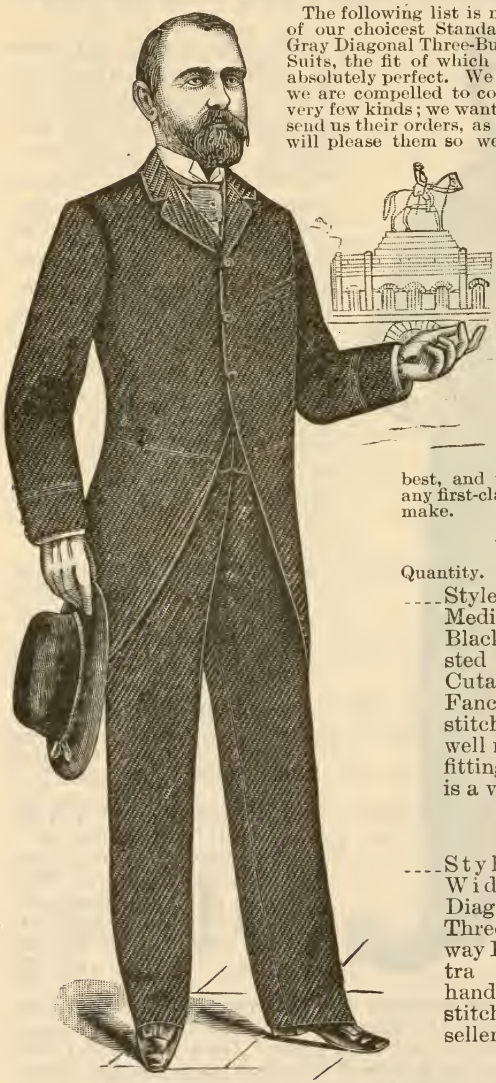
----Style **394** Band Coat, Pants and Cap. Made from Blue Cloth No. 1046; trimmed with gilt braid, clover leaf pattern. Made up stylish and natty---------**$13 00**

----Style **395** Band Coat; Pants and Cap. Made from Blue Cloth No. 3; trimmed with gilt braid, clover leaf pattern. Made up stylish and natty----------**$15 00**

We can also trim the **suits** with red or any fancy colored cloth or wide black braid at the same figures. Can furnish the same garments in Cadet gray and dark green. Dark blue and Cadet gray are always preferable, and if you allow us to use our discretion we can always change the style of trimming so as to give new and neat effects. If you do not wish caps, the coat and pants will cost $1.50 less than the price named above.

Men's Black, Blue and Gray Three-Button

CUTAWAY FROCK SUITS—DIAGONAL WORSTED



The following list is made up from a few of our choicest Standard Black, Blue and Gray Diagonal Three-Button Cutaway Frock Suits, the fit of which we guarantee to be absolutely perfect. We have so little space we are compelled to confine ourselves to a very few kinds; we want the early buyers to send us their orders, as we know our goods will please them so well we are bound to get many duplicate orders. In fact we could not afford to make such low figures in order to sell only one bill, we must sell thousands of dollars worth of these goods in order to make it pay us. Remember we manufacture every dollar's worth of goods that we list in this Advance Agent, and we guarantee that the price is the lowest and quality the best, and terms as liberal as any first-class house can or will make.

Quantity.

----Style **396** Men's deep, Medium Wide-Wale Black Diagonal Worsted Three-Button Cutaway Frock Suits. Fancy Italian lined, stitched edges; extra well made, and perfect fitting garments. This is a very choice suit. **$9 50**

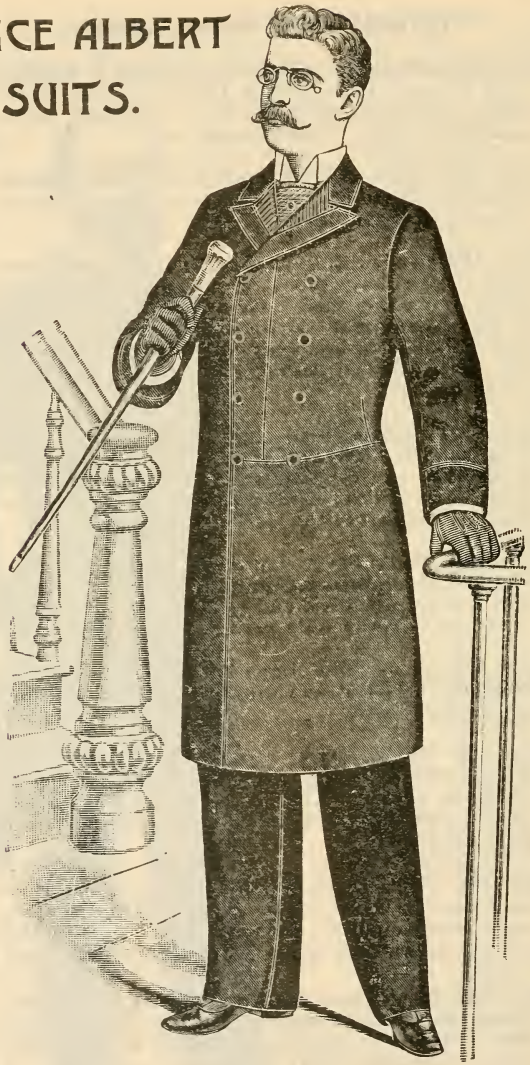
----Style **397** Men's Wide-Wale Black Diagonal Worsted Three-Button Cutaway Frock Suits. Extra well made and handsomely trimmed; stitched edges. A big seller ---------**$10 00**

----Style **398** Men's Medium Wide-Wale Blue Diagonal Worsted Three-Button Cutaway Frock Suits. Stitched edges, etc., same as described above ------ **10 00**

CUTAWAY FROCK SUITS—Continued.

Quantity.		Price.
____	Style **399** Men's Deep, Narrow-Wale Black Diagonal Clay Worsted Three-Button Cutaway Frock Suits. Finely trimmed, stitched edges; extra well made, and perfect in fit. This is a new wale	$11 00
____	Style **400** Men's Deep, Narrow-Wale Blue Diagonal Worsted Three-Button Cutaway Frock Suits. Same as described above	11 00
____	Style **401** Men's Black Clay Diagonal Worsted Three Button Cutaway Frock Suits. The best twelve dollar and a half three-button cutaway suit in this or any other market. Extra well made and trimmed, and first-class in every respect. This is just what any sharp, shrewd dealer is looking for, as it can not be beaten	12 50
____	Style **402** Men's Blue Imported Worsted Clay Diagonal Three-Button Cutaway Frock Suits. This is another one of our choice Diagonal Worsted Three-Button Cutaway Suits, and we also consider this the best suit in the market for the money	12 50
____	Style **403** Men's Black Imported Martin Diagonal Worsted Three-Button Cutaway Frock Suits. Extra well made, finely lined and perfect fitting. One of the nicest cutaway suits in our stock	14 50
____	Style **404** Men's Blue Imported Martin Diagonal Worsted Three-Button Cutaway Frock Suits. same as described above	14 50
____	Style **405** Men's Dark Gray Martin Diagonal Worsted Three-Button Cutaway Suits. Same as described above. This is a handsome, choice, stylish and desirable suit, dressy, and will give perfect satisfaction	13 50
____	Style **406** Men's Black Martin Diagonal Three-Button Cutaway Frock Suits. Same weave diagonal, only a better quality. This is a choice suit for the money, and we have only a few of them left in stock	16 50
____	Style **407** Men's Black Martin Diagonal, Fine Wale, Three Button Cutaway Frock Suits. The wale is fine—on the crepe order—and the suit is very dressy and an extra fine quality	18 00
____	Style **408** Men's Black Martin Diagonal Worsted, Three-Button Cutaway Frock Suits. This is the best quality, and just as good a suit as you can get made to order for $45.00. Extra well made and trimmed, cut over our custom patterns, sewed by our best workmen, and guaranteed by us in every respect	20 00

PRINCE ALBERT SUITS.



For years the Prince Albert style of coat has taken the lead as a dress and business suit; it fills the place of two suits. We give this line a great deal of study, and make a class of ready-made garments that few manufacturers dare do. If it were not for our large sales we could not afford to show a list of so many fine goods.

No merchant tailor can make a better suit of clothes for $50.00 than we sell to merchants at $25.00. We put a style into our garments that is absolutely correct. We want your confidence, then we know we can hold your trade.

SEE PRICES OPPOSITE.

PRINCE ALBERT SUITS—Continued.

----Style 409 Men's Black English Corkscrew Prince Albert Suits. Stitched edges, cloth buttons, linings to match and we can candidly say 'tis the best suit in the market for the money ---------- $13 50

----Style 410 Men's Black Imported Clay Worsted Prince Albert Suits. Stitched edges, covered buttons, cut over our custom patterns. A stylish and dressy garment ---------- 16 00

----Style 411 Men's Black Imported Martin Diagonal Worsted Prince Albert Suits. Stitched edges, covered buttons, trimmings to match. This is an excellent suit of clothes ---------- 18 00

----Style 412 Men's Fancy Diagonal Worsted Prince Albert Suit. This is a solid color, not a brown, neither it is a drab, just between the two, and without doubt it is the handsomest cloth that is made into a Prince Albert suit. Just what a man wants when he wishes to get off from a black or blue ---------- 18 00

----Style 413 Men's Very Choice, Extra Fine, Black Imported Clay Diagonal Worsted Prince Albert Suits. Made up in our custom department, and the best and cheapest suit in the market for the money. The edges are bound with a fine Mohair braid, and 'tis just as good a suit as any Merchant Tailor can make for $35.00 ---------- 20 00

----Style 414 Men's Very Choice, Extra Fine, Black Imported Clay Worsted Prince Albert Suits. Same as above only with stitched edges, which are very popular with the fine tailors ---------- 20 00

----Style 415 Men's Extra Choice, Very Dark Gray Imported Clay Diagonal Worsted Prince Albert Suits. This is just what a man wants between a light colored and a black Prince Albert suit ---------- 20 00

----Style 416 Men's Black Highest Grade of Imported Clay Diagonal Worsted Prince Albert Suits. Made by our custom tailors, trimmed extra well, bound with a fine Mohair braid, and guaranteed as good a suit as any merchant tailor can make for $50.00 ---------- 25 00

Note; If you do not wish full suits of the above, the coats and vests will cost as per following list, and you can select any kind of pants from our price list, to go with them.

Coat and vest from $13.50 suit will cost ---------- $10 00

Coat and vest from $16.00 suit will cost ---------- 12 50

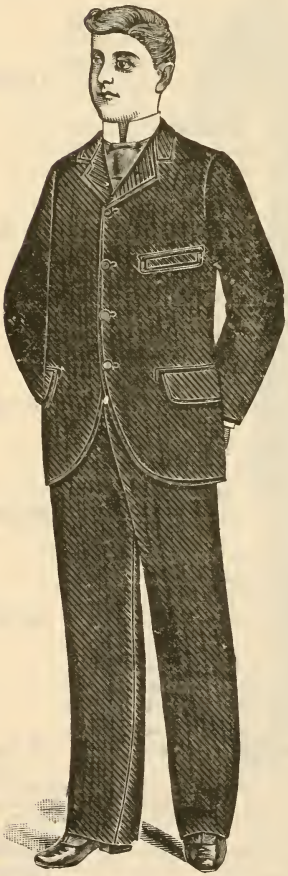
Coat and vest from $18.00 suit will cost ---------- 14 00

Coat and vest from $20.00 suit will cost ---------- 16 00

Coat and vest from $25.00 suit will cost ---------- 20 00

BOYS' AND SCHOOL SUITS.

BOYS' SIZES, 27 TO 33 INCHES. AGES, 11 TO 18 YEARS



The following list will show some of the best selling Boys' Suits in the market. We have not room to list our entire stock, but have made a selection that should enable any dealer to send us an order for all the goods he can use in Boys' line. We find that the most salable Boys' Suits are made from neat patterns of dark and medium-dark colored goods. Black and blue are always the choice for Sunday and dress occasions, and grey, brown and blue mixtures are desirable for every-day wear, as well as for dress.

We want the trade of the best merchants, and submit the following for your consideration. Any or all goods can be returned at our expense if not satisfactory in every respect.

----Style 417 Boys' Fancy Colored Satinet Sack Suits. The colors are brown, black and gray. A grand, medium dark suit----------$ 2 50

BOYS' AND SCHOOL SUITS—Continued.

Quantity.		Price.
----	Style **418** Boys' Fancy Colored Satinet Sack Suits. Color is on the grayish order, medium dark and a big drive	$2 50
----	Style **419** Boys' Satinet Suits. The predominating color is brown with enough of other shades to make a handsome, stylish, nobby, salable suit; will retail quick for $4.00. Our price	3 00
----	Style **420** Boys' Satinet Suits. The predominating color is gray with enough of other shades to make a handsome, stylish, nobby, salable suit; will retail quick for $4.00. Our price	3 00
----	Style **421** Boys' Union Cassimere Suits. The predominating color is gray with just enough other colors to show up stylish, yet neat and dressy. Very desirable	3 50
----	Style **422** Boys' Union Cassimere Suits. The predominating color is brown with enough of other shades to make a handsome, stylish, nobby, salable suit. Will retail quick for $5.00. Our price	3 50
----	Style **423** Boys' Satinet Suits. The color that shows the most is blue. Enough of other colors are mixed in to give it a stylish, nobby appearance. Neat pattern	3 50
----	Style **424** Boys' Satinet Suits. The color that shows the most is blue. Enough of other colors are mixed in to give it a stylish, nobby appearance. Neat pattern	3 75
----	Style **425** Boys' Satinet Suits. The predominating color is brown, with enough of other shades to make a handsome, stylish, nobby, salable suit, Will retail quick for $6.00. Our price	3 75
----	Style **426** Boys' Brown and Gray Broken Plaid Satinet Suits. The best, the neatest and the cheapest suit in this or any other market for the money	3 75
----	Style **427** Boys' Union Cassimere Suits. The predominating color is gray with just enough other colors to show up stylish, yet neat and dressy. Very desirable	4 00

BOYS' AND SCHOOL SUITS—Continued.

Quantity.	Price.
----Style **428** Boys' Union Cassimere Suits. The predominating color is brown with enough of other shades to make a handsome, stylish, nobby, salable suit. Will retail quick for $6.00. Our price----------	$ 4 00
----Style **429** Boys' Black Corkscrew Sack Suits. Stitched edges, hard buttons, extra well made. This makes a good Sunday as well as school suit--------	4 25
----Style **430** Boys' Union Cassimere Suits. The predominating color is brown with enough of other colors to make a handsome, nobby, salable suit. Will retail quick for $7.00. Our price----------	4 50
----Style **431** Boys' Cassimere Suits. The predominating color is brown with a bluish check, and enough of other shades mixed in to show up stylish, yet neat and dressy. Very desirable----------	4 50
----Style **432** Boys' All-Wool Cassimere Suits. Medium light, fancy mixed pattern, nobby, stylish and desirable. Great suit for the money----------	4 50
----Style **433** Boys' Blue-Black and Grey Striped Cassimere Sack Suits. Very nobby and stylish and will sell quick; grand school garment---------- ----	4 50
----Style **434** Boys' Double and Twist Cassimere Suits. For wear this suit has few equals and for neatness it cannot be excelled. Colors are brown and gray, pattern a broken plaid. Very choice----------	5 00
----Style **435** Boys' All-Wool Hinsdale Cassimere Suits. Every merchant that sells Boys' clothing should not linger in putting in a few of these suits, as they are undoubtedly the best in the market for the money. This suit is a gray and black mixture, woven on the diagonal order----------	5 00
----Style **436** Boys' All-Wool Tan Colored Hinsdale Cassimere Suits. Another of these remarkable suits for boys. Any one who wears these suits is always dressed well, as it has such a clean and neat, natty appearance ----------	5 00
----Style **437** Boys' All-Wool Hinsdale Cassimere Suits. Colors are brown and bluish mixture, woven on the diagonal order, and as we said before about the Hinsdale suits, there are none manufactured that will give better satisfaction than these----------	5 00

BOYS' AND SCHOOL SUITS—Continued.

Quantity.		Price.
----Style **438** Boys' Brown Corkscrew Worsted Sack Suits. Handsomely trimmed and extra well made. Any one wanting a brown suit cannot do better than to order this one		$5 00
----Style **439** Boys' Brown and White Diagonal All-Wool Cassimere Suits. The predominating color is brown with enough of other shades to make a handsome, stylish, nobby, salable suit. Will retail quick for $9.00. Our price		5 50
----Style **440** Boys' All-Wool Cassimere Suits. The predominating color is light brown, with enough of other shades to make a handsome, stylish. nobby, salable suit. Will retail quick for $9.00. Our price		5 50
----Style **441** Boys' All-Wool Cheviot Suits. The predominating color is gray. with just enough other colors to show up stylish, yet neat and dressy. Very desirable; Sunday as well as school wear		5 50
----Style **442** Boys' All-Wool Black and Red mixed Scotch Cheviot Suits. This is a great suit to wear. Will give perfect satisfaction and makes a grand school Suit		5 50
----Style **443** Boys' Gray and Black Imported Scotch Cheviot Suits. Soft finished and like all other goods quoted in this catalogue, is a big bargain		5 50
----Style **444** Boys' Fancy Black and Gray Mixed Cassimere Suits. This is medium dark, still very stylish and dressy. No boy or youth can find a more suitable garment for dress or school wear		6 00
----Style **445** Boys' Fancy Broken Plaid Cassimere Suits. Colors are gray, blue and tan which makes a very nobby suit. As a good school suit it cannot be beaten. An eye-opener for any merchant		6 00
----Style **446** Boys' Smooth Finished Cassimere Suits. This is on the Scotch Cheviot order, guaranteed strictly all-wool and the best wearing suit in the market for the money. Colors are gray and brown		6 00
----Style **447** Boys' Fancy Black and Gray Cassimere Suits. This is also on the Scotch Cheviot order, and the most durable and stylish suit of clothes that any one can buy for boys' wear		6 00

BOYS' AND SCHOOL SUITS—Continued.

Quantity.		Price.
----Style 448	Boys' Black Imported Corkscrew Worsted Suits. The best suit in the market for the money; a grand Sunday garment	$6 50
----Style 449	Boys' All-Wool Blue Indigo Blue Flannel Suits. Boys' always look good in blue, this makes a choice dress and first-class school suit	6 50
----Style 450	Boys' Handsome Broken Plaid, Neat Checked Worsted Suits. Colors are black, blue and red; nobby, stylish, and an elegant suit for dress or school use	7 00
----Style 451	Boys' All-Wool, Indigo Blue Pilot Cloth Suits. Very nobby and stylish and a good seller. Extra value and always looks well on boys	8 00
----Style 452	Boys' Black Diagonal Soft Finished Worsted Suits. This will not wear glossy and is guaranteed to give perfect satisfaction. A great Sunday or every day suit	7 50
----Style 453	Boys' Black Imported Corkscrew Worsted Sack Suits. Extra well made, first-class fit, and a very cheap and handsome garment	8 50
----Style 454	Boys' Imported Black Clay Diagonal Worsted Sack Suits. The best and cheapest suit a boy can buy for the money. After he has worn it a year for dress and Sunday, it will make a grand every day suit	10 50

How any dealer in Ready-Made Clothing can possibly avoid ordering Sample Order No. 95, or a portion of it, is beyond our conception. Every item is a bargain and a sure seller.

Buy some of our special drives for Spring and Summer trade, 1893. Get your order in early; goods to be delivered in January, 1893.

Every item in this Advance Agent are special drives in the Clothing line.

BOYS' PANTS.

AGES, 11 TO 18.

Our line of Boys' Pants is extra large, but we cannot list the colors because we close out everything that we can buy at fifty cents on the dollar that will make up well into Boys' Pants. Few manufacturers can afford to do this, for the reason they are compelled to buy goods in lots large enough to make up so they can sample them for traveling men, consequently have to ask a long price. We send all our goods on approval, and merchants take no risk in ordering of us.

Quantity.		Price.
----	Style **455** Boys' Dark Colored Fancy Pattern Satinet Pants. Extra choice and desirable. The best pair of pants in the world for the money	**$0 88**
----	Style **456** Boys' Dark Colored Fancy Pattern Satinet Pants. Extra choice and desirable. The best pair of pants in the world for the money	**1 00**
----	Style **457** Boys' Medium Dark Colored Fancy Pattern Satinet Pants. Extra choice and desirable. The best pair of pants in the world for the money	**1 00**
----	Style **458** Boys' Dark Colored Fancy Pattern Satinet Pants. Extra choice and desirable. The best pair of pants in the world for the money	**1 25**
----	Style **459** Boys' Medium Dark Colored Fancy Pattern Satinet Pants. Extra choice and desirable. The best pair of pants in the world for the money	**1 25**
----	Style **460** Boys' Dark Colored Fancy Pattern Union Cassimere Pants. Extra choice and desirable. The best pair of pants in the world for the money	**1 50**
----	Style **461** Boys' Medium Dark Colored Fancy Pattern Union Cassimere Pants. Extra choice and desirable. The best pair of pants in the world for the money	**1 50**
----	Style **462** Boys' Dark Colored Fancy Pattern All-Wool Cassimere Pants. The best pants in the market for the money	**2 00**
----	Style **463** Boys' Medium Dark Colored Fancy Pattern All-Wool Cassimere Pants. The best pants in the market for the money	**2 00**

CHILDREN'S SUITS.

AGES, 4 TO 13 YEARS.

We have an extra large line of Children's Suits, but can only list a few choice lots. We dislike to have goods returned, and our experience has taught us the only way to avoid it is to send goods that are extra choice styles and low in price, then there will be no trouble. So we make a selection of only a very few choice sellers. We would suggest that in ordering you send for an assortment of lots; then you will always have a choice stock to show your customers.

We will guarantee to please you and want to get your orders in early.

Quantity.	Price.
----Style **464** Child's Two-piece Suits, gray, blue and black broken plaid, extra nobby and a good wearer. Sizes, 4 to 13 years	**$0 85**
----Style **465** Child's Two-piece Suits, brown, black, blue and white, small broken plaid suits. This is a little darker than the one above	**0 85**
----Style **466** Child's Fancy Plaited, neat Figured, Dark Colored Two-piece Suits. Extra good quality for the money. Ages, 4 to 13 years	**1 00**
----Style **467** Child's Small, Neat Striped, Plaited Two-piece Suits. This is a nobby garment. Ages, 4 to 13 years	**1 00**

CHILDREN'S SUITS—Continued.

Quantity.		Price.
----Style **468**	Child's Dark Gray Diagonal, Plaited, Two-piece Suits. This is a big drive and a choice seller. Ages, 4 to 13 years	$1 00
----Style **469**	Child's Fancy Checked, Blue, Black and Brown Two-piece Suits. A little fancy in the back. This is a new design. Ages, 4 to 13 years	1 25
----Style **470**	Child's Fancy Checked, Black and Yellow Goods. This is made up plain, but looks neat and stylish. Ages, 4 to 13 years	1 25
----Style **471**	Child's Fancy Blue Checked Two-piece Suits. This is made up plain, but is neat and dressy. Ages, 4 to 13 years	1 25
----Style **472**	Child's Dark Fancy Checked, Two-piece Suits. Black, blue and brown. This is plaited and made up extra nobby. Will give perfect satisfaction.	1 25
----Style **473**	Child's Dark Gray Mixture Two-piece Suits. This is plaited and extra choice	1 50
----Style **474**	Child's Dark Blue and Red, Broken Plaid, Two-piece Suits. This is nobby and a big seller. Ages, 4 to 13 years	1 50
----Style **475**	Child's Black, All-Wool Cheviot, Two-piece Suits. This is nobby and dressy, plaited on the sides and back. Ages, 4 to 13 years	2 00
----Style **476**	Child's Gray, All-Wool Cheviot, Two-piece Suits. These are also plaited and extra nobby. Ages, 4 to 13 years	2 00
----Style **477**	Child's Two-piece Suits, double breasted, made plain. Dark brown and white, small check. This is nobby and very popular. Ages, 4 to 13 years.	2 00
----Style **478**	Child's Two-piece Suits, double-breasted jacket and knee pants. All-wool fancy Cassimere, on the lightish order, but very stylish and nobby. Ages, 4 to 13 years	2 25
----Style **479**	Child's Two-piece Suits, double-breasted jacket. Plainly made but extra nobby. Colors are dark blue and black plaid. This is a good one	2 50
----Style **480**	Child's Two-piece Suits, double-breasted jacket. Extra nobby, stylish and a sure seller. Colors are two shades of brown, black and white	2 50
----Style **481**	Child's Two-piece Suits. Blue flannel plaited on the sides and back, extra nobby	2 75
----Style **482**	Child's Black Diagonal Worsted Two-piece Suits. Plaited on sides and back. This is dressy and always in demand. Ages 4 to 13 years	2 75

CHILDREN'S SUITS—Continued.

Quantity.		Price.
----Style **483**	Child's Fancy Mixture Two-piece Suits. Plain back with patch pockets, with button on the outside. This is extra nobby and a big seller. Colors are brown and white mixture. Ages 4 to 13 years	$2 75
----Style **484**	Child's Black, Gray and Red Fancy Mixture Cheviot Two-piece Suits. Patch pockets, extra choice, 4 to 13 years	2 75
----Style **485**	Child's Neat, Small Figured, Black Mixture, Two-piece Suits. Jacket plaited on the sides and back. This is a bargain. Ages 4 to 13 years	2 75
----Style **486**	Child's Neat, Smooth Finished Brown and White Cheviot, Two-piece suits. Patch pockets. This is a dandy. 4 to 13 years	2 75
----Style **487**	Child's Neat, Smooth Finished Black and White Cheviot Two-piece Suits. Patch pockets. This is a dandy. Ages 4 to 13 years	2 75
----Style **488**	Child's Dark Blue, Black and Red, Fancy Figured, Two-piece Suits. Plaited on back and sides This is nobby and extra good. Ages 4 to 13 years	2 75
----Style **489**	Child's Dark Brown Diagonal Mixed, All-Wool Two-piece Suits. Plaited on back and sides. This is a choice suit. Ages 4 to 13 years	2 75
----Style **490**	Diagonal Worsted Two-piece Suits. Jacket braided on the sides. This is very nobby and a sure seller	3 00
----Style **491**	Child's Fancy Plaid Worsted Two-piece Suits. Colors are black, red and blue. Patch pockets, fancy cuffs Extra nobby	3 50
----Style **492**	Child's Fancy Striped Worsted Two-piece Suits. This is plaited on sides and back and looks splendid. Will be a sure seller	3 50
----Style **493**	Child's Whipcord Two-piece Suits. Brown and white. This will wear like iron. Plaited on sides and back. Ages 4 to 13 years	4 00
----Style **494**	Child's Brown, Fancy Striped Worsted Two-piece Suits. This is plaited on back and sides and is very choice. Ages 4 to 13 years	4 00
----Style **495**	Child's All-Wool, Brown Mixed Melton, Two-piece Suits. Patch pockets. A nobby, dressy and stylish suit. Ages 4 to 13 years	4 25
----Style **496**	Child's Blue-Black Clay Worsted Diagonal Two-piece Suit. Plaited on sides and back. This is a dandy, and as good a suit as any child should need	5 00

KNEE PANTS . . .

FOR CHILDREN FROM 4 TO 13 YEARS.

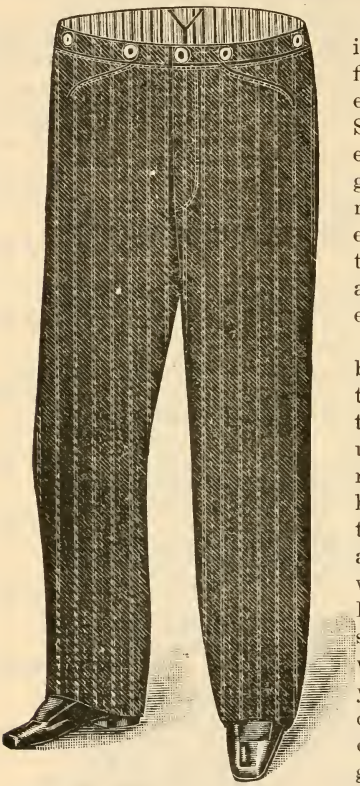
There is no class of clothing that seems to be in demand more than Children's knee pants, and dealers who do not handle clothing can sell knee pants. Mothers cannot afford to make their boys' pants, when you can sell them ready made, as cheap as you can the material to make them of.

Dry Goods Merchants who do not keep ready made clothing should carry Children's suits and knee pants, for the reason that Fathers seldom buy their Children's clothing.

Quantity.		Price.
----Style **497**	Child's Black Cotton Worsted Knee Pants. Extra well made. Ages 4 to 13 years. Per doz.	$ 2 50
----Style **498**	Child's Gold Mixed Railroad Cotton Worsted Knee Pants. Extra well made. Ages 4 to 13 years. Per doz.	2 50
----Style **499**	Child's Fancy Assorted Colors Satinet Knee Pants. Brown and gray effects. Extra choice. Per doz.	3 00
----Style **500**	Child's Fancy Brown Mixed Satinet Knee Pants. Extra well made. Ages 4 to 13 years. Per dozen	3 50
----Style **501**	Child's Fancy Gray Plaid Satinet Knee Pants. Extra well made. Ages 4 to 13 years. Per dozen	3 50
----Style **502**	Child's Fancy Brown Plaid Union Cassimere Knee Pants. Extra well made and choice sellers. Ages 4 to 13 years. Per doz.	4 50
----Style **503**	Child's Fancy Pattern Union Cassimere Knee Pants. This is a grand lot. Ages 4 to 13. Per dozen	6 00
----Style **504**	Child's Gray Diagonal Cassimere Knee Pants. These will wear like iron, and we will guarantee them to give perfect satisfaction. Per doz.	6 50
----Style **505**	Child's Brown Diagonal Cassimere Knee Pants. These will wear like iron, and we will guarantee them to give perfect satisfaction. Per doz.	6 50
----Style **506**	Child's Black and White Cassimere Knee Pants. This is a grand lot. Ages 4 to 13 years. Per dozen	7 50
----Style **507**	Child's Assorted Cassimere and Worsted Knee Pants. This lot is made up from odds and ends, and the lowest priced ones are worth twenty-five per cent. more than you can buy the same goods for regular, and the best ones are one hundred per cent. cheaper. This is the way to buy an assortment and get them cheap. Per doz.	9 00
----Style **508**	Child's Assorted Cassimere and Worsted Knee Pants. Same as described above, only better goods. Per doz.	12 00
----Style **509**	Child's Assorted Cassimere and Worsted Knee Pants. Same as described above, only still better goods. Per doz.	15 00

Remember, all goods bought from this Advance Agent, can be returned, if not as represented, within ten days after receipt of goods.

MEN'S PANTS



We are so crowded for room in our Advance Agent that we find it impossible to give a very extensive list of Men's Pants. So we only selected a very few extra choice lots, and we will guarantee the prices to be rock-bottom and the patterns extra choice. We want your trade, and if you favor us with an order we will please you in every respect.

In our opinion there is no better way to buy clothing than by mail orders. One thing sure you can depend upon,—we know the trade is not consummated until you have the goods in your house ten days' time, and if our goods and prices are not right you will certainly not keep them. Knowing these facts, we always send goods at lower prices than we would sell you if we had you in our store. In fact, we can well afford to do so, as it costs us so little to sell our goods.

Quantity.		Price.
----Style **510**	Men's Dark, Fancy Striped Satinet Pants. The colors are all good, and we can absolutely say they are the best in the market	**$0 87**
----Style **511**	Men's Fancy Striped Cotton Worsted Pants. We have a varied assortment, and will always send the best styles adapted to the section of the country from which the order comes	**1 00**
----Style **512**	Men's Blue and Drab Small Striped Cotton Worsted Pants. The best value in any market for the money	**1 25**
----Style **513**	Men's Drab and Black, Small Striped Cotton Worsted Pants. Extra nobby, cheap and good wearers	**1 25**

MEN'S PANTS—Continued.

Quantity.		Price.
----Style **514** Men's Fancy Drab Striped Union Cassimere Pants. The style is just as good as any ten dollar pants in the country		$1 75
----Style **515** Men's Fancy Striped Union Cassimere Pants. The colors are gray, red and black. This is a nobby, and extra stylish pair of pants		1 75
----Style **516** Men's Fancy Tweed Black and Gray Striped Pants. This is a new and extra choice pattern. Big seller		1 75
----Style **517** Men's Fancy Tweed Brown and White Striped Pants. Same as above, extra good		1 75
----Style **518** Men's Pants. Of brown, yellow and a little white mixture made into a stripe. This is nobby and a sure seller. Extra bright, yet neat		1 75
----Style **519** Men's Black and White Fancy Weave, Light Colored Cassimere Pants. This is a nobby, light colored, dressy pair of pants		2 00
----Style **520** Men's Brown Fancy Plaid Cassimere Pants, This is on the cowboy order. A big seller		2 00
----Style **521** Men's Fancy Plaid Cassimere Pants. Brown and blue. This is also on the cowboy order, and will prove a big seller, for those who want load pants		2 25
----Style **522** Men's Fancy Striped Cassimere Pants. The color is on the reddish brown order, with a white stripe, which forms a beautiful effect, and makes a stylish pair of trousers		2 25
----Style **523** Men's Fancy Striped, Gray, Yellow and Black Pants. The predominating color is gray, but the weave is fancy which makes an extra stylish pair of trousers		2 50
----Style **524** Men's Light Colored, Fancy Striped Cassimere Pants. This is a pair of light colored, dress trousers to wear with a black coat and vest		2 75
----Style **525** Men's Fancy Striped Cassimere Pants. The stripe is a little wide, but just the proper thing to go with a sack or cutaway coat, and vest		2 75
----Style **526** Men's Light Colored, Fancy Striped Cassimere Pants. This is a new and handsome design, and will go with a dark colored coat and vest		2 75
----Style **527** Men's Black Worsted Pants. On the diagonal order; just the kind of pants to fill in a diagonal coat and vest, or a corkscrew, or Prince Albert coat		2 75

MEN'S PANTS—Continued.

Quantity		Price.
----Style **528**	Men's Small, Neat Hairline Striped Pants. Gray and white, as staple as sugar, and always a ready seller	$3 00
----Style **529**	Men's Fancy Striped Cassimere Pants. The colors being dark, yet bright and stylish, and will prove a big drive in any clothing store	3 00
----Style **530**	Men's Fancy Worsted, Dark Colored, Striped Pants. This is a stylish, nobby pair of trousers, and will go well with any kind of a coat and vest	3 00
----Style **531**	Men's Medium Light Colored Tweed Mixture. Colors are neither dark nor light, but just the proper shade for business wear	3 00
----Style **532**	Men's Fancy Striped, Handsome Dark Colored Pants. The pattern is perfect, and it is the nobbiest, and best selling pair of trousers in the market for the money	3 25
----Style **533**	Men's Fancy, Blue, Black and Gray Striped Worsted Pants. Just as good a pair of pants as any Merchant Tailor can turn out for ten dollars and fifty cents. This is a choice pair of trousers	3 50
----Style **534**	Men's Light Colored Blue and Black Fancy Striped Worsted Pants. This is nobby, stylish and handsome just the same goods as you see in the high priced tailor shops	3 50
----Style **535**	Men's Neat, Fancy, Small Striped Gray and Black Cassimere Pants. This is also one of the Choicest pairs of trousers in our stock	3 50
----Style **536**	Men's Dark Blue and Black Bedford Cord Pants. This is one of the best brands of Cassimeres that is manufactured	4 00
----Style **537**	Men's Brown and Black Bedford Cord Pants. This is also one of the choicest trousers in our store. Good styles and stylish	4 00
----Style **538**	Men's Dark Colored, Fancy Striped Worsted Pants. Colors are dark blue, black and red. This is one of the choicest patterns you find in high toned Merchant Tailoring establishments	4 00
----Style **539**	Men's Dark Brown, with Fancy Stripe, Worsted Pants. This is a nobby, stylish and good selling pair of trousers. The same identical goods made by a Merchant Tailor would cost twelve dollars	4 50

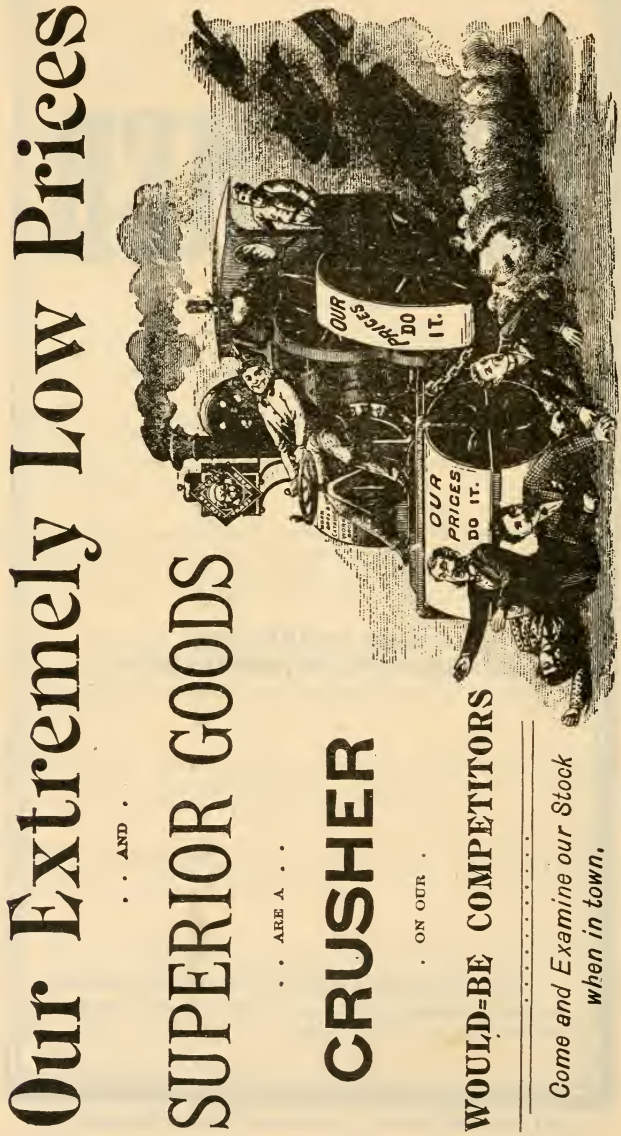
OUR

DRUMMER

THIS SPACE FOR
MERCHANT'S ADVERTISEMENT.

NOTE.—Suggestions to Merchants: When sending us matter for your advertisement, do not make it too extensive, The more you display it the better it shows.

CUT OF FRONT COVER OF OUR ADVERTISING CATALOGUES.



CUT OF BACK COVER OF OUR ADVERTISING CATALOGUES THAT GO WITH SAMPLE ORDER.

Messrs. WORK BROS. & CO.

Gentlemen: Please send.....the goods ordered on terms stated on Page 3, in Advance Agent for Spring, 1893. If any or all of said goods are not satisfactory ..... have the privilege of returning to you within Ten Days after receipt of same, at your expense.

Date,..... .....1893.

Name.....

Town.....

County.....

State.....

NOTE—If you have no account with us, or a rating in the Commercial Agency, please send references, as it facilitates the shipping of goods.

References.....

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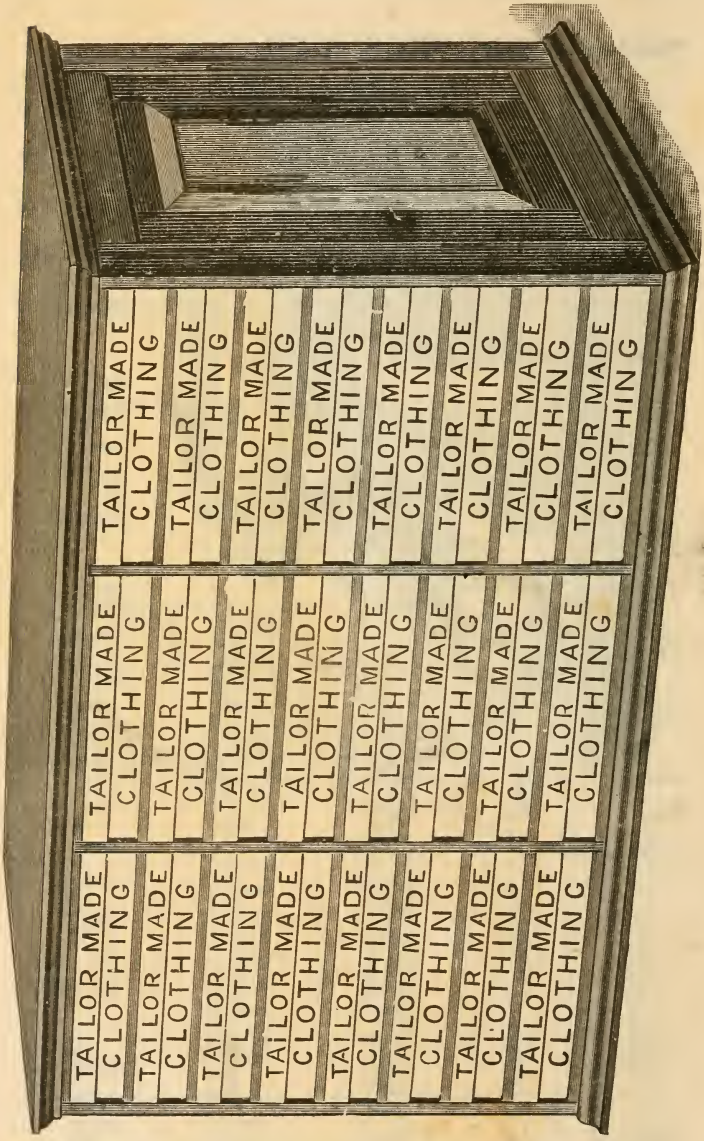
Ship by.....

To.....

Fill in Your Nearest Railroad or Shipping Point.



OUR 24-SUIT CABINET.

Size, 42 inches high; 27 inches deep; 25 inches wide; each made to hold Twenty-four Suits of Clothes, each suit in a separate paper box. This handsome Mahogany-Finished Cabinet will be an ornament to any store.